

ANNUAL REPORT 2016



Contents

| 4 | Vision, | Mission, | Core | Values |
|---|---------|----------|------|--------|
| | | | | |

- 5 Notice of the Sixteenth Annual Meeting
- **6** ECFH Corporate Information
- 7 Correspondent Banks and Relationships
- 8 ECFH Corporate Structure
- **9** ECFH Financial Highlights
- 10 Chairman's Statement
- 12 Corporate Governance
- **14** Profile of Directors
- 16 Director's Report
- 18 Profile of ECFH Executive Team
- 19 Management Discussion & Analysis
- 21 Subsidiaries Financial Highlights
- 25 Financial Reporting Responsibilities
- **26** Consolidated Financial Statements for the ECFH



VISION

Financial Leadership through trust, strength, stability and profitable growth.

MISSION

- To be customer focused, innovative and efficient.
- To be the preferred provider of superior financial products and services through caring professional staff and appropriate technology.
- To exceed shareholder expectations and be a catalyst for development.

OUR CORE VALUES

- Service Excellence: uncompromising commitment to satisfy the financial needs of our customer.
- Results orientation: holding ourselves accountable for actions and behaviors that lead to the realization of our vision, mission and values.
- Teamwork & Collaboration: using complementary and collective knowledge to execute the organizational plans.
- Integrity: upholding high moral principles and ethical standards.
- Professionalism: demonstrating the highest level of skill in executing our day to day activities.
- Respect for the Individual: building strong relationships by respecting each other.
- Social responsibility: contributing to the development of ethical and social values in our communities.

Notice of the Sixteenth Annual Meeting

Notice is hereby given that the Sixteenth Annual Meeting of the East Caribbean Financial Holding Company Limited will be held at the National Cultural Centre – Barnard Hill - Castries Saint Lucia on Thursday 18th May 2017 at 5:00 p.m., for the following purposes:

- 1. To consider and adopt the Report of the Auditors and the Audited Financial Statements for the year ended December 31, 2016
- 2. To consider and adopt the Report of Directors
- 3. To appoint Auditors and authorize Directors to fix their remuneration
- 4. To elect Directors

BY ORDER OF THE BOARD

Estherlita Cumberbatch Corporate Secretary

NOTE:

PERSONS ENTITLED TO NOTICE

allwooh

In accordance with Section 108(2) of the Companies Act, Chapter 13.01 Revised Laws of Saint Lucia 2001, the Directors of the Company have fixed April 18th 2017 as the Record Date for the determination of shareholders who are entitled to receive Notice of the Annual Meeting. A list of such shareholders will be available for examination by shareholders at the Registered Office of the company during usual business hours.

ECFH Group Corporate Information

Registered Office and Postal Address:

Email Address: Website Address: Telephone Number: Fax Number:

Chairman: Corporate Secretary:

LEGAL COUNSELS: Deterville & Thomas 99 Chaussee Road P.O. Box 835. Castries, Saint Lucia

SUBSIDIARIES:

Bank of Saint Lucia Limited # 1 Bridge Street P.O. Box 1862

Castries, Saint Lucia, West Indies

Tel: (758) 456 6000 Fax: (758) 456 6720

Email: info@bankofsaintlucia.com Website: www.bankofsaintlucia.com

Bank of St Vincent & the Grenadines Limited

Reigate Building, Granby Street

P.O. Box 880

Kingstown, St Vincent Tel: (784) 457 1844 Fax: (758) 456 2612 Email: info@bosvg.com Website: www.bosvq.com

Regulators:

External Auditors:

ECFH OWNERSHIP:

Private Individuals & Institutions Government of Saint Lucia Republic Bank Limited National Insurance Corporation (Saint Lucia) OECS Indigenous Banks & Financial Institutions # 1 Bridge Street P O Box 1860 Castries, Saint Lucia, West Indies. ecfh@candw.lc www.ecfh.com (758) 456 6000 (758) 456 6702

Andre Chastanet, FCCA, OBE Estherlita Cumberbatch B.Sc. (Mgmt.), LLB (Hons)

Gordon, Gordon & Co. 10 Manoel Street P.O. Box 161 Castries. Saint Lucia

Du Boulay, Anthony & Co. Noble House, 6 Brazil Street P.O. Box 1761 Castries, Saint Lucia

Bank of Saint Lucia International Limited

P.O. Box RB 2385 ECFH Building, Willie Volney Drive Massade, Gros Islet Saint Lucia, West Indies

Tel: (758) 452 0444 Fax: (758) 452 0445

Email: info@boslil.com Website: www.boslil.com

Eastern Caribbean Central Bank Eastern Caribbean Securities Regulatory Commission Financial Intelligence Unit – St. Vincent & the Grenadines Financial Services Regulatory Commission – Saint Lucia

Ernst & Young

Chartered Accountants Mardini Building Bay Walk Mall Rodney Bay, Gros Islet Saint Lucia

Percentage of Holding

29% 19.36% 19.36% 17.41% 14%

Correspondent Banks and Relationships

| OECS | REGIONAL | INTERNATIONAL |
|---|--|---|
| Antigua Commercial Bank | First Citizens Bank Limited | Bank of America Merrill Lynch |
| Bank of Montserrat Ltd. | National Commercial Bank of | The Bank of New York Mellon |
| Bank of Nevis | Jamaica Limited | Banque Cramer & Cie SA |
| Eastern Caribbean | | Banque Heritage SA |
| Amalgamated Bank (ECAB) First Citizens Investment | Republic Bank (Barbados) Ltd Republic Bank (Guyana) Ltd | Citibank NA |
| Services Limited | RBC Dominion Securities | Crown Agents Financial Services Limited |
| National Bank of Anguilla Limited | Global Limited | Deutsche Bank AG |
| National Bank of Dominica | Unit Trust Corporation | Deutsche Bank Securities, Inc |
| Limited | | Deutsche Bank Trust Company |
| Republic Bank of Grenada limited | | Dominick Company AG, Private Bank |
| Saint Kitts, Nevis, Anguilla National Bank Limited | | The Hong Kong and Shanghai Banking Corporation Limited (HSBC) |
| | | London & Capital |
| | | Lloyds TSB Bank Plc |
| | | Morgan Stanley Smith Barney |
| | | Private Investment Bank Limited |
| | | RBC Emerging Market securities |
| | | Toronto Dominion Bank |
| | | UBS International Inc. |
| | | |

ECFH Corporate Structure



| Name of Company | Business | Period Established/ Acquired | Capitalization 2016 EC \$M | Balance Sheet Assets 2016 EC \$M | Principal Officer |
|--|--|------------------------------------|----------------------------------|--|----------------------|
| East Caribbean Financial Holding Company Limited | Group Parent Holding Company | 2016 | 170.1 | 254.2 | Andre Iton |
| Bank of Saint Lucia Limited | Universal Banking – Retail, Commercial, Corporate, Development, Wealth & Asset Management | 2001 | 76.4 | 2,022.0 | Derry Williams |
| *Bank of Saint Lucia International Limited | Private and/or International Banking | 2004 | 49.4 | 773.5 | Ryan Devaux |
| Bank of St. Vincent and the Grenadines Limited | Universal Banking – Retail, Commercial, Investment Banking | 2010 | 105.8 | 971.3 | Bernard Hamilton |

^{*}Subsequent Note: Sold effective March 10, 2017

ECFH Financial Highlights

| | 2016 | 2015 | 2014 | 2013 | 2012 |
|---|-----------|-----------|-----------|-----------|-----------|
| | EC\$000 | EC\$000 | EC\$000 | EC\$000 | EC\$000 |
| Income Statement | | | | | |
| Interest Income | 126,869 | 155,803 | 162,911 | 169,806 | 175,301 |
| - Interest Expense | 53,133 | 64,717 | 77,879 | 84,237 | 82,173 |
| = Net Interest Income | 73,736 | 91,086 | 85,032 | 85,569 | 93,128 |
| + Other Income | 66,200 | 62,218 | 62,284 | 67,895 | 50,444 |
| = Operating Income | 139,936 | 153,304 | 147,316 | 153,464 | 143,572 |
| - Staff Costs | 40,760 | 47,093 | 44,318 | 46,539 | 43,864 |
| - Administrative Costs | 58,285 | 62,578 | 64,054 | 59,536 | 57,318 |
| - Impairment Losses - Loans & Investments | 135,700 | 45,009 | 20,431 | 41,250 | 161,962 |
| = Profit before Taxes and Dividends | (94,809) | (1,376) | 18,513 | 6,139 | (119,572) |
| + Profit from the year from discontinued operations | 7,184 | 0 | 0 | 0 | 0 |
| - Provision for loss on disposal of subsidiary | 15,453 | 0 | 0 | 0 | 0 |
| - Taxes | 8,425 | 4,045 | 7,158 | 2,156 | 3,088 |
| - Dividends on Preference Shares | 291 | 291 | 291 | 291 | 291 |
| - Minority Interest | 2,419 | 2,871 | 1,516 | 3,504 | 2,500 |
| Net (Loss)/Income | (114,213) | (8,583) | 9,548 | 188 | (125,451) |
| Balance Sheet | | | | | |
| Cash and Balances with Central Bank | 366,874 | 344,212 | 291,837 | 166,613 | 196,889 |
| + Investments | 813,572 | 1,518,013 | 1,415,748 | 1,399,482 | 987,232 |
| + Loans | 1,474,613 | 1,667,579 | 1,770,710 | 1,868,728 | 1,868,294 |
| + Other | 994,052 | 243,686 | 244,711 | 289,511 | 310,328 |
| = Total Assets | 3,649,111 | 3,773,490 | 3,723,006 | 3,724,334 | 3,362,743 |
| Deposits | 2,527,787 | 3,312,414 | 3,235,180 | 3,181,671 | 2,827,500 |
| + Borrowings | 139,710 | 116,646 | 152,883 | 213,125 | 203,913 |
| + Other Liabilities | 836,032 | 92,756 | 65,262 | 68,827 | 54,388 |
| + Capital | 145,582 | 251,674 | 269,681 | 260,711 | 276,942 |
| = Total Liabilities and Capital | 3,649,111 | 3,773,490 | 3,723,006 | 3,724,334 | 3,362,743 |
| Other Information | | | | | |
| ROE | -57.5% | -3.3% | 3.6% | 0.1% | -37.2% |
| ROA | -3.1% | -0.2% | 0.3% | 0.0% | -3.7% |
| Ordinary Dividend Payout % age | 0.0% | 0.0% | 0.0% | 0.0% | -2.0% |
| Book Value of Ordinary Shares (\$) | \$6.78 | \$8.05 | \$8.86 | \$8.62 | \$9.43 |
| Average Market Value of Ordinary shares (\$) | \$5.44 | \$6.22 | \$6.42 | \$7.93 | \$10.86 |
| (Loss)/Earnings per Ordinary Share (\$) | (\$4.33) | (\$0.69) | \$0.39 | \$0.01 | (\$5.13) |
| Dividends per Ordinary Share (\$) | 0 | 0 | 0 | 0 | 0.10 |
| Provisions as % of Loan Portfolio | 7.1% | 7.4% | 5.1% | 10.7% | 10.1% |
| Provisions as % of Non-performing | 49.1% | 39.6% | 28.7% | 42.0% | 72.0% |
| Loan Portfolio | | | | | |

Chairman's Statement

"Having made a significant loss provision in 2016 and reduced the level of NPLs by way of write-offs we have set a clear path to return BOSL, and by extension ECFH, back to profitability as early as 2017."



Andre Chastanet, OBE **Chairman**

OVERVIEW

The challenges of the domestic economies and the financial services sector in the OECS, in particular the indigenous financial institutions continued in 2016. Issues with unemployment, sluggish and in some instances, negative growth, as in the case of Saint Lucia which according to the Eastern Caribbean Central Bank recorded an estimated (0.73) rate, are still critical issues that plague the small economies. However, despite these challenges the outlook for 2017 and beyond, is cautiously optimistic with a projected 2.78 growth rate for the Eastern Caribbean Currency Union (ECCU).

The Governor of the Eastern Caribbean Central Bank has articulated "A New Vision for a New Era: 2016-2020 and Beyond" which speaks to a strong EC dollar and resilient financial system in spite of the slow growth within the (ECCU). Saint Lucia is expected to take the lead with a recommended focus on entrepreneurship to fuel the growth in the ECCU.

Over the course of the last few years the Board of ECFH have explored several strategic options to resolve the continuous weak performance of the Group caused primarily by the losses being incurred by its largest subsidiary Bank of Saint Lucia Limited. One such initiative is the vertical amalgamation of ECFH and the two wholly owned subsidiaries, ECFH Global Investments Solutions Limited (EGIS) and Bank of Saint Lucia Limited. This has been completed and the new entity continues as Bank of Saint Lucia Limited (BOSL). In addition to the resulting improvement in Capital, the new entity will benefit greatly by allowing for a more efficient corporate structure.

The burden of its legacy non-performing loans (NPLs) continued to plague the performance of BOSL. However the Board decided to be guided by industry best practices by adopting a loan loss provisioning and write-off position to significantly address the high level of NPLs in 2016. This decision will greatly assist BOSL returning to a more normal level of provisioning and consequently profitability.

The net loss for BOSL of \$111 million in 2016, is attributable mainly to the resulting \$128 million of provisioning in 2016. The Board's decision to provide for and write off these bad debts, in no way means that our collection efforts will be relinquished, on the contrary efforts will be strengthened.

At the last Annual General Meeting of shareholders we advised that consideration was being given to an amalgamation of the domestic banking entities (BOSL & BOSVG) as a means of strengthening the capital base, effectively managing the costs and risks associated with correspondent banking relationships, and generally achieving cost efficiencies from economies of scale by spreading and sharing costs. Although this was being actively pursued, and received the approval from the Regulator, the Board concluded that the emphasis should be on fixing the critical issues facing BOSL, and as such a BOSL standalone strategy was subsequently approved. However, the Board recognizes the potential benefits of a larger regional amalgamated Bank and intends to revisit the option at a more opportune time. In the meantime, the Board has taken a decision to divest its 51% shareholding interest in BOSVG and this process is expected to be completed by the end of June 2017.

As part of the organization's restructuring and risk mitigation strategy the Board also took a decision in 2016 to sell the operations of the Offshore Bank, BOSLIL. After obtaining the necessary regulatory approval, ECFH's shares in BOSLIL were sold to PROVEN Investments Limited. As a consequence, the BOSLIL subsidiary legally separated from the ECFH group on March 10, 2017.

CORPORATE SOCIAL RESPONSIBILITY

ECFH remains a committed partner in the improvement of the economic and social landscape of Saint Lucia and St. Vincent & the Grenadines by way of business operations and by the fulfilment of a sound Corporate Social Responsibility Policy. Although the budget was reduced by over 30% in 2016, with the invaluable support of our staff, valued customers and other key partners, the Group embarked on various community initiatives, and continued to support youth development programs in the areas of the arts & culture, education and sports.

In 2017 there will be greater emphasis on Financial Literacy, with enhanced focus on building entrepreneurship and small business education.

LOOKING FORWARD

Having made a significant loss provision in 2016 and reduced the level of NPLs by way of write-offs we have set a clear path to return BOSL, and by extension ECFH, back to profitability as early as 2017.

The 2017 priority is on the recoveries effort, and the Board will continue to advocate to Government the need for foreclosure laws. Our energy will also focus on cost management and running an efficient customer focused bank.

Beyond this, consideration will be given to responsible growth initiatives and institutional strengthening through the development of strategic relationships.

The Board, having approved the Plan to allow a return to profitability, has committed to provide the necessary support and oversight of Management to ensure its successful implementation.

ACKNOWLEDGMENTS

I would like to thank the Directors who serve on the ECFH and subsidiary boards for their commitment to the organization in tougher times. Although I only came on board in the second half of 2016 I am aware that decision making in the beginning of 2016, leading up to the Annual General Meeting, was equally as difficult.

I would like to extend my deepest gratitude to the management and staff across the Group for their loyalty and commitment in this difficult environment.

To our loyal customers and shareholders for your unwavering support and continued confidence in this organization in its challenging years. We remain committed to rebuilding confidence in this institution and your shareholder value.

Andre Chastanet, OBE Chairman

Corporate Governance

The Board of Directors of the East Caribbean Financial Holding Company Limited is responsible for the governance of the Group, and is committed to adhering to the highest standards of Corporate Governance. It is guided by a formal Corporate Governance Policy.

The Board comprises appointed and elected directors who govern the affairs of the Group. It reviews the Group's strategies, financial objectives, operating plans and plans for management succession. The Board meets every month and other meetings are held as necessary.

The Board provides leadership of the Group within a framework of sound corporate governance practices, prudent and effective controls that facilitate risk assessment and management. It sets the Group's strategic goals and objectives. The Board establishes the company's values and ensures that its obligations to shareholders and other stakeholders are understood and met. All Directors must take decisions objectively in the interest of the company.

There is a clear delineation of responsibilities between the running of the Board and the executive responsibility for the running of the Group. No one individual has unrestricted powers of decision making. The roles of Chairman and Group Managing Director cannot be exercised by the same individual. To facilitate accountability and transparency, no one individual or group of individuals dominates the decision making process.

The Board comprises eleven members, ten of whom are elected or appointed by the holders of ordinary shares and the Group Managing Director who is an Executive Director. Collectively, the members of the Board must demonstrate a balance of skills and experience appropriate for the requirements of the business.

SUBSIDIARY BOARDS

The ECFH Board must be aware of all material risks and other issues that may ultimately affect the Group. Some of these risks may originate in subsidiaries; however it is necessary that the parent board be able to exercise adequate oversight over the activities of the subsidiaries.

- Except for the Group Chairman and Group Managing Director, no Director shall hold more than three directorships within the Group.
- Except in exceptional circumstances, the chairmanship of subsidiaries will be held by a member of the ECFH Board.
- Non-executive directors should always constitute a majority of the Boards of subsidiaries and no subsidiary shall take a Board decision where the majority in a quorum is of executive directors.
- The Board shall ensure that adequate risk management procedures are in place to identify, assess and monitor risk activities and to provide the desired balance between risk acceptance and returns. The ECFH Risk Management committee of the Board has overall accountability for risk of all subsidiaries. The Committee meets at least quarterly and reports to the Board quarterly.

COMMITTEES OF THE BOARD

In an effort to effectively allocate tasks and responsibilities at the Board level, the Board has established committees with clearly defined objectives, authorities, responsibilities and tenure. The Board shall not delegate matters requiring its full deliberation to any of its committees.

Committees consist mainly independent directors and meet at least three times a year or when the need may arise. The Committees are as follows:

| COMMITTEE | MEMBERS |
|--|---|
| Governance This Committee assists the Board in fulfilling its responsibilities in providing for qualified board succession and for promoting the integrity of the Company through the establishment of appropriate corporate governance principles. | Trevor Louisy – Chairman Lennox Timm Omar Davis Andre Chastanet Jacqueline Emmanuel-Flood |
| Audit | |
| This Committee is responsible for providing oversight of the company's operations, in particular: • The quality and integrity of the financial statements of the Group • The effectiveness of the systems of internal control over financial reporting • The internal and external audit processes, the Group's processes for monitoring compliance with applicable laws and regulations, risk management processes and the code of conduct. The Committee also reviews significant accounting and reporting issues; including critical accounting estimates and judgments used in applying accounting principles as well as the treatment of complex or unusual transactions and understand their impact on the financial statements. | Omar Davis – Chairman Marcus Joseph Martin Dorville Llewellyn Gill Lennox Timm |
| It also considers the effectiveness of the Group's systems of internal controls including information technology controls and its impact over annual and interim financial reporting. | |
| Risk Management | |
| The purpose of the Board's Risk Management Committee is to assist the ECFH board to oversee the risk profile and approve the risk management framework of ECFH and its subsidiaries within the context of the strategy determined by the Board. The committee will: • review and monitor aggregate risk levels in the business and the quality of risk mitigation and control for all areas of risk to the business • make recommendations to the Board on areas for improvement management and mitigation of risk • appraise the Board of progress in implementing improvements mitigation and actions | Farid Antar – Chairman Lennox Timm Andre Chastanet Lennox Bowman Marcus Joseph |
| Human Resource | Jacqueline Emmanuel- Flood |
| This Committee is responsible for approving staff compensation, staff policies, and appointment of Senior Management and is also responsible for Management succession planning. The committee is also responsible for reviewing the staff structure, thereby ensuring that the right skills exist for the jobs within the Group. | - Chairman Martin Dorville Llewellyn Gill Trevor Louisy Andre Iton |

Profile Of Directors

Andre Chastanet Chairman

Profession : Accountant
Qualification : FCCA

Substantive Position : Retired Businessman Board Member since : September 2016

Appointed by : Government of Saint Lucia

Nationality : Saint Lucian

Trevor Louisy

Profession : Engineer

Qualification : BSc. (Hons) Electrical

Engineering

Substantive Position : Managing Director – St. Lucia

Electricity Services Limited

Board Member since : September 2014
Appointed by : Ordinary Shareholders

Nationality : Saint Lucian

Lennox Timm

Profession : Accountant

Qualification : FCCA, MAAT

Substantive Position : Financial Controller, National

Insurance Services, SVG

Board Member since : February 2011 Appointed by : OECS Bank Group

Nationality : Vincentian

Jacqueline Emmanuel-Flood

Profession : Economist

Qualification : BSc. MSc. Accredited Director

and Member - ICSA

Substantive Position : Executive Director, TEPA

Board Member since : May 2012

Appointed by : Ordinary Shareholders

Nationality : Saint Lucian

Omar Davis

Profession : Consultant

Qualification : ACCA, Accredited Director

and Member - ICSA

Substantive Position : Financial & Management

Consultant

Board Member since : May 2012

Appointed by : Ordinary Shareholders Nationality : Vincentian/Saint Lucian

Martin Dorville

Profession : Management

Qualification : MBA – Marketing & Finance

Substantive Position : Managing Director, Massy

Stores (SLU) Ltd.

Board Member since : April 2014

Appointed by : Government of Saint Lucia

Nationality : Saint Lucian

Farid Antar

Profession : Banker

Qualification:ACIB, ACIS, SOBMMSubstantive Position:General Manager –

Corporate Operations & Process Improvement,

RBL

Board Member since : September 2015 Appointed by : Republic Bank of

Trinidad & Tobago

Limited

Nationality : Trinidadian

Llewelyn Gill

Profession : Chartered Accountant Qualification : SLMM, FCGA, FCIS,

FCCA

Substantive Position : Principal, G. Llewellyn

Gill & Co.

Board Member since : May 2016

Appointed by : Ordinary Shareholders

Nationality : Saint Lucian

Marcus Joseph

Profession : Accountant

Qualification : CGA

Substantive Position : Divisional Manager

Finance, Minvielle & Chastanet Ltd.

Board Member since : September 2016 Appointed by : National Insurance

Corporation

Nationality : Saint Lucian

Andre Iton

Profession : Banking and Finance
Qualification : BSc. Economics
Substantive Position : Managing Director

ECFH/BOSL

Board Member since : April 2016
Nationality : Vincentian

Profile Of Directors



Directors' Report

The Directors submit their Report for the Financial Year ended December 31, 2016.

DIRECTORS

The following changes were made on the Board:

- i. Director Reginald Darius resigned from the Board in March 2016
- ii. Esther Browne-Weekes resigned from the board on April 15, 2016
- iii. Director Lisle Chase appointed by ordinary shareholders resigned at the close of the Annual Meeting on May 25, 2016
- iv. Director Hildreth Alexander appointed by ordinary shareholders did not seek re-election when his term came to an end at the close of the Annual Meeting on May 25, 2016
- v. Director Llewellyn Gill was elected by ordinary shareholders at the Annual Meeting on May 25, 2016
- vi. Director Trevor Louisy resigned as a director appointed by the National Insurance Corporation on August 29, 2016 and was reappointed by the Board on September 8, 2016 to fill the unexpired term of Lisle Chase who resigned at the end of the Annual meeting.
- vii. Director Andre Chastanet was appointed by the Government of Saint Lucia on September 1, 2016 and was subsequently appointed as Chairman by the Board.
- viii. Director Marcus Joseph was appointed by the National Insurance Corporation on September 1, 2016
- ix. Director Terrence Farrell resigned from the Board effective September 30, 2016

In accordance with Section 4.4 of the Bye Laws, Director Trevor Louisy's term comes to an end at the close of the Annual Meeting of Shareholders and being eligible offers himself for re-election for a further three year term.

ORGANIZATION RESTRUCTURE

As part of its strategic objectives, the local companies of the ECFH Group namely; Bank of Saint Lucia Limited and ECFH Global Investment Solutions were amalgamated with ECFH in October 2016, and this amalgamated entity continued as Bank of Saint Lucia Limited.

ECFH was then re-incorporated at the same time to hold the shares of BOSL, BOSLIL and BOSVG.

The Board of ECFH also took a decision to sell the operations of BOSLIL its offshore and international banking subsidiary, as part of its restructuring and risk mitigation strategy. BOSLIL was sold to Proven Investments Limited on March 10, 2017

DIRECTORS' INTEREST

The interests of the Directors holding office at the end of the Company's Financial Year 2016 in the Ordinary Shares of the Company were as follows:-

| Director | Beneficial Interest |
|---------------------------|---------------------|
| Andre Chastanet | 10,000 |
| Omar Davis | 3,530 |
| Marcus Joseph | 2,710 |
| Jacqueline Emmanuel-Flood | 1,150 |
| Llewellyn Gill | 200 |
| Trevor Louisy | Nil |
| Lennox Trimm | Nil |
| Martin Dorville | Nil |
| Farid Antar | Nil |
| Andre Iton | Nil |
| | |

There has been no change in these interests occurring between the end of the Company's Financial Year and one month prior to the date of the Notice convening the Annual Meeting.

At no time during or at the end of the Financial Year has any Director had any material interests in any contract or arrangement in relation to the business of the Company or any of its subsidiaries.

Substantial Interests in Share Capital as at December 31, 2016

Preference Shares:

National Insurance Corporation – 100% of the issued and outstanding shares totaling 830,000

Ordinary Shares:

Government of Saint Lucia 19.36% Republic Bank Limited 19.36% National Insurance Corporation 17.41%

SHAREHOLDERS RELATIONS

The shares of the East Caribbean Financial Holding Company Limited (ECFH) have been listed on the Eastern Caribbean Securities Exchange (ECSE) from October19, 2001. As a result, all shares are traded on the exchange, and records maintained by the ECSE in accordance with the regulations. A total of Twelve Thousand Six Hundred and forty three (12,643) shares were traded at an average price of \$5.44 per share during the 2016 financial year.

As the issuer of the shares, the ECFH has the responsibility to ensure that all necessary information is communicated to shareholders on a timely basis and that dividends are paid in accordance with the dividend policy approved by the Board of Directors.

During the year, Directors approved and granted two new secondary school scholarships to children of shareholders residing in St. Lucia. The total number of scholarships granted is ten (10) at an annual cost of Fifteen Thousand dollars (\$15,000). The scholarships are awarded annually on the basis of the students obtaining highest scores at the Common Entrance Examinations.

AUDITORS

The Auditors, Ernst & Young retire and offer themselves for re-appointment. The Directors have agreed that a resolution for their re-appointment as Auditors of the Company for the ensuing year will be proposed at the Annual Meeting.

In accordance with Section 162 (i) of the Companies Act, Cap.13.01, the term of the appointment will extend from the close of One Annual Meeting until the next Annual Meeting of the Company.

Profile Of ECFH Group Executive Team

| Andre Iton | BSc. Economics – Managing Director |
|------------------------|---|
| Bennie Stapleton | FCCA, BSc. Accounting, Certified Internal Auditor, CISA – Chief Financial Officer |
| Joanna Charles | BSc Finance & Banking, MBA – Chief Operations Officer |
| Derry Williams | MBA Finance – Country Manager BOSL |
| Bernard Hamilton | MBA MSc. Economics – Country Manager BOSVG |
| Ryan Devaux | Chartered Accountant – Chief Executive Officer BOSLIL |
| Gemma Marie | MBA - Senior Manager Human Resource Management & Development |
| Estherlita Cumberbatch | ACIS, LLB – Corporate Secretary |
| Shanta Louis | BSc. Economics with Finance & Accounting – Chief Risk Officer (Ag) |
| Melissa Simon | FCCA, CFSA, CFE, CISA, CIA – Senior Manager Internal Audit |

Management Discussion and Analysis

OVERVIEW

The challenges of the domestic economies of the ECCB continued in 2016 which significantly impacted the performance of the Group. The continuous weak performance of the Group caused primarily by the losses being incurred by its largest subsidiary Bank of Saint Lucia (BOSL) is a direct outcome of this sluggish economic performance. Bank of Saint Lucia has been carrying a significantly high level of non-performing loans for the last five (5) years and previous attempts to resolve this issue did not achieve the desired results. This year, the Board decided to deal with this in a resolute manner guided by industry best practices and the adoption of a loan loss provisioning and write-off policy, which forthrightly addresses the high level of NPLs.

As part of the strategic restructuring of ECFH geared at improved operational efficiency and the augmentation of regulatory capital in support of commercial banking, the final quarter of 2016 saw the amalgamation of Global Investments with its parent company ECFH and the domestic banking subsidiary of BOSL. As the merchant banking and brokerage operation of Global Investments was subsumed within BOSL, the focus will be on leveraging the opportunity, that access to an increased base of retail clients presents. This will be done by matching the retail clients' needs for higher return on savings with the investment opportunities which the successor operation to Global Investments could readily make available to this potential group of new investors.

GROUP FINANCIAL ANALYSIS

The ECFH Group recorded a net loss of \$111.8M in 2016, primarily attributed to loan loss provisioning of \$135.7M, of which \$128M was recorded in BOSL. Additionally a provision of \$15.4M was made for losses on the disposal of the Bank of St. Lucia International Limited (BOSIL), a deliberate strategy to take some risks away from the operations of the Bank.

Net interest income for the year was \$73.7M, this represented a reduction of 8% or \$6.6M compared to 2015. This reduction was mainly as a result of a decline in income from loans and advances, which fell by approximately \$19.6M or 15.43% over the previous

financial year. The combination of a downward trend in market rates and reduction in the productive loan portfolios were the primary contributing factors to this decline.

Interest income from investments increased by \$2.3M or 13.7% from the previous financial year. The increase in income in this category was consistent with growth in the investment portfolio and represented efforts to utilize the excess liquidity within the Group's risk appetite.

The reduction of \$11M or 17% in interest expense, was consistent with the Group's strategy to reduce its overall cost of funds. Other operating income recorded strong growth of \$12M or 24% over the previous year, while other operating expenses remained relatively flat.

During 2016 continued focus was placed on the containment of cost, as such it is anticipated that there will be reductions in overall operating cost in the ensuing years.

LIQUIDITY AND INVESTMENTS

Economic conditions remained challenging in 2016 with low growth and high unemployment impacting business and household income. As such, the banking subsidiaries continued on a path of cautious lending which invariable resulted in liquidity levels well in excess of reserve requirements. The Group, in its quest to offset the cost of rising deposits, channeled these surplus funds into investments consistent with its conservative risk profile namely high quality, investment grade bonds. However, the rapid growth has brought the scale of the Group's investments to a point where exposures, particularly to the regional sovereign issuers are fast encroaching on policy imposed limits.

Under the circumstances, a strategy rooted in the need to diversify, remained paramount and this was achieved by investing in internationally traded bonds representing all the major industrial sectors and geographical regions. Maintaining a portfolio composition which includes internationally traded instruments not only helped achieve the optimal riskadjusted return on investments, but also accords the Group the added advantage of an instant source of liquidity as these instruments can be readily sold.

RISK MANAGEMENT

Risk management continued to play a dominant role in the Group's priorities, with heavy focus on mitigating risk whilst aiming to maximize performance. The mitigation of risk included adherence to the Risk Appetite of the group and creating a robust risk management culture. As part of the thrust towards improving the risk management culture, internal training programmes were conducted, along with the review of existing policies and procedures, and the creation of additional policies to address specific areas.

The Group, through the Risk Management and Audit Sub-Committees of the Board, reviewed and actioned timely and comprehensive reports on risk assessments, risk monitoring, risk modification, risk avoidance and risk sharing. The Group remains committed to further enhancing its performance in this area, and is therefore in the process of creating an Enterprise Risk Management framework which would provide a more structured approach for identifying, measuring, controlling and reporting on the significant risks faced by the organization.

The main risks to the Group over the financial year were credit, operational, market, legal and regulatory risks. However, with the exception of credit risk which was deemed high, the level of risk in all other categories was generally assessed as moderate with adequate risk management controls to keep within the Group's risk appetite.

Credit Risk

In 2016, Credit risk remained the most challenging area for the Group, evidenced by the high non-performing portfolio. This was even more challenging in an environment of poor economic performance coupled with the dated foreclosure legislation of Saint Lucia. Over the course of the last few years, the Board of ECFH explored several strategic options to resolve the continuous weak performance of the Group caused primarily by the losses being incurred by its largest subsidiary BOSL. Consequently, in 2016 the Bank undertook a comprehensive review of the credit portfolio. This review was undertaken to determine and apply the most prudent level of loan loss provisioning, guided by industry best practices. This led to the adoption of a loan loss provisioning

and write-off policy that forthrightly addressed the high level of NPLs. Having made this level of loan loss provisions in 2016, the Bank effectively reduced the level of non-performing loans, curtailed the extent of its impact on the future performance of BOSL, and placed the Bank on par with the ECCU industry NPL average ratio.

Further, keen attention was paid to concentration risks, sectoral limits, and the process of loan origination, approval and administration. Efforts continue towards enhancing capacity by streamlining processes, strengthening staff through continuous training, and implementing efficient systems for monitoring adherence to established guidelines.

Operational Risk

The Group remained vulnerable to operational risk. However, internal controls were continuously reviewed and strengthened to mitigate against losses which would result from failed internal processes, people, systems or external events. The Group continues to improve the robustness of the Operational Risk Management function, and expects to achieve further enhancements from the Enterprise Risk Management framework.

Correspondent banking risks remained the largest operational risk faced by the Group as the practice of de-risking persisted globally by international banks in 2016. Whilst the Group was able to maintain all of its correspondent banking relationships, the Bank paid close attention to Compliance and its associated requirements, to ensure that relationships with correspondent banks were well maintained. In this regard, the Group disposed of the international banking subsidiary BOSLIL. Further, the Group continued to maintain and improve its comprehensive business continuity management program, to ensure that the Group could recover and resume normal operations in the shortest time frame following the occurrence of any disaster.

SUBSIDIARIES FINANCIALS HIGHLIGHTS

The following is an overview of the performance of Group's subsidiaries:

| Expressed in thousands of Eastern Caribbean Dollars | Bank of Saint Lucia Limited | | Bank of St. Vincent & the Grenadines Limited | | Bank of Saint Lucia International Limited | |
|--|--------------------------------|-----------|--|----------|--|----------|
| | 2016 | 2015 | 2016 | 2015 | 2015 | 2014 |
| Income Statement | | | | | | |
| Net Interest Income | 41,193 | 50,259 | 32,245 | 30,655 | 9,769 | 9,831 |
| Other Income | 51,914 | 39,607 | 12,541 | 12,290 | 7,771 | 9,801 |
| Total Income | 93,107 | 89,866 | 44,786 | 42,945 | 17,539 | 19,632 |
| Impairments, Losses & Provisions | (128,782) | (39,231) | (6,160) | (4,018) | - | (1,320) |
| Other Expenses | (69,576) | (69,239) | (30,991) | (30,862) | (10,940) | (11,534) |
| Pre - Tax Profit/ (Loss) | (105,251) | (18,604) | 7,635 | 8,065 | 6,599 | 6,778 |
| Тах | (5,726) | (1,838) | (2,699) | (2,206) | | ••••• |
| Post - Tax Profit/ (Loss) | (110,977) | (20,443) | 4,936 | 5,859 | 6,599 | 6,778 |
| Balance Sheet | | | | | | |
| Cash & Equivalents | 369,955 | 355,954 | 275,137 | 185,403 | 345,962 | 544,790 |
| Investments | 498,525 | 417,905 | 42,715 | 39,286 | 409,231 | 340,100 |
| Loans, Net of provisioning | 898,627 | 1,069,182 | 588,848 | 596,038 | 14,216 | 16,386 |
| Other | 254,872 | 238,991 | 64,581 | 78,462 | 4,115 | 5,889 |
| Total assets | 2,021,979 | 2,082,032 | 971,281 | 899,189 | 773,523 | 907,165 |
| Deposits | 1,803,198 | 1,788,386 | 755,853 | 694,776 | 723,584 | 867,753 |
| Other Liabilities | 142,342 | 108,717 | 109,596 | 100,514 | 483 | 1,177 |
| Equity | 76,439 | 184,929 | 105,832 | 103,899 | 49,456 | 38,235 |
| Total Liabilities & Equity | 2,021,979 | 2,082,032 | 971,281 | 899,189 | 773,523 | 907,165 |



Bank of Saint Lucia (BOSL) recorded a net loss for the year of (\$110.9) M compared to a net loss of (\$20M) in 2015. The main factor contributing to the increased loss was a sharp increase in loan loss impairment.

During the year the bank recorded a loan impairment expense of \$128.8M, an increase of \$91.4M. Continued efforts to minimize the cost of funds were successful with current year results being positively impacted by reductions in interest expense of \$10M or 22% from the previous year. However, this was offset by a 20% or \$19M reduction in interest income which resulted in a decline in net interest income of \$9M or 18%.

The reduction in interest income was due to a reduction in loan interest income reflective of the reduction in the productive loan portfolio and the continued decline in market interest rates. Interest income on investments increased by 18% over the prior year, consistent with growth in the investment portfolio.

Non-interest income increased \$12.3M or 31% to \$51.9M from the prior year. Growth in bad debt recoveries, foreign exchange trading and new deposit related fees, were the major contributors to the increase. While growth in non-interest income has been a central part of our strategy, cost containment was equally important. Operating expenses were comparable to the previous financial period. The bank continued with its thrust to rationalize cost and as such a number of initiatives which are expected to reap benefits in the ensuing financial years, were undertaken.

Total assets declined by \$60M or 2.9% from the previous year due mainly to a decline in the loans and advances of \$170.6M or 16%. Customer deposits remained relatively stable year-on-year, whilst borrowings increased by \$26M.

The Bank realized some beneficial changes in the deposit mix with call and demand deposits growing by 45% and 21% respectively compared to term deposits which declined by 20.8% and savings which remained stable. This was prompted in part by the bank's strategies to minimize funding cost. The Bank's

current capital adequacy ratio at 10.13% remains above the ECCB's prudential requirement of 8%.

In spite of this year's performance, the Bank has a positive outlook for 2017. It is anticipated that competition will result in continued downward pressure on loan interest rates; however, our financial performance will continue to benefit from focus on recoveries of written off loans, prudent growth of the loan portfolio and cost reduction and containment.



Given the prevailing economic environment, 2016 was a challenging year for Bank of St. Vincent and the Grenadines as was for most banks and the financial service sector across the Eastern Caribbean Currency Union. Nevertheless with conservative and prudent management, Bank of St. Vincent and the Grenadines maintained its positive performance, earning profit after tax of \$4.936 million.

Profit before tax fell by 5% over the previous year, from \$8.065 million to \$7.635. This was due to a significant increase (70.7%) in loan loss provisioning which also impacted on the taxation charge resulting in an after tax profit of \$4.936 million compared to \$5.859 million in 2015.

The Bank's balance sheet grew appreciably by \$72.1 million or 8.2%, over the audited position for 2015 to \$971.3 million. This performance would not be possible without the continued focus on the Bank's strategic initiatives. The main priority continued to be on the development of resource management, high asset quality and the delivery of excellent products and services.

Total revenue recorded for 2016 was \$44.786 million increasing by (4.3%) over 2015. This is a positive result relative to the economic conditions. Interest income from loans and advances comprises (75%) of this total, investment income (5%), fee and commission and foreign exchange income (12%) and (8%) respectively. Increases were recorded in most category of income over 2015 except for interest income and other gains.

Foreign exchange earnings and fee and commission income increased by (7.9%) and (8.7%) respectively. Interest income was slightly lower than that for 2015 as a result of reduced yields on earning assets arising out of market competition to reduce interest rates to maintain existing relationships.

At \$971.3 million, the Bank surpassed the highest asset growth recorded in the 2014 financial year funded via the activity within the deposit portfolio. With the continued high levels of liquidity in the system most of the deposits was held in cash and bank balances.

Net loans and advances to customers in 2016 was \$578.8 million, which is \$7.2 million or 1.2% lower than total loans and advances to customers of \$586.0 million in 2015. Lending to customers comprises loans (87.1%), overdrafts (12.5%) and credit cards (0.40%). The composition of the portfolio remained the same, when compared to that held for 2015, with corporate loans and mortgages comprising the greater percentage of the portfolio. Mortgage loans formed the largest component of loans to customers at 49.9% (2015, 47%), followed by Corporate loans at 21.9% (2015, 23.6%).

The non-performing loan (NPL) position has deteriorated. The ratio of non-performing loans to total loans stood at 7.78% at year end, up from 6.36% last year. This ratio is above the ECCB guideline of 5%. Management has been actively working to reduce the NPL ratio to more acceptable levels. The ratio of total provision for loan losses to total loans and advances is 2.12%.

The concentration of lending to various industry sectors together with investments and other assets remained relatively unchanged compared to last year. Increases over the prior year were reported in several sectors, with the exception of lending to Government, tourism and other industries. An increasing amount of credit was extended to the financial institutions sector. Management considered the risk associated with these assets to be in the low to medium range.

Customer deposits grew by \$59.9 million or 9.1 % to \$715.8 million in 2016 when compared with \$655.9 million in 2015. The loans to deposits ratio fell from 89.4% in 2015 to 80.6%, reflecting lower loans and advances but higher deposit balances.



Bank of Saint Lucia International recorded a net income of US\$2.4M (EC\$6.6M), an increase of 31.2% over the previous year. Interest income grew by 17.9% driven by increased income on investments in line with volume increases in the portfolio. Interest expense declined by 20.6% reflecting the reduction in customer deposits during the year. An increase in the net interest income of US\$0.6M (EC\$1.7M) was the net effect of these movements.

Non-interest income was down 20.7% compared to 2015 while operating expenses declined by 5.2% reflecting a reduction in staff related expenses. Total assets of the bank declined by 14.7% over the year mostly driven by a decline in customer deposits.

Deliberations at the level of the ECFH Board had been ongoing for the last two years with respect to the divestment of the international banking/offshore subsidiary of the Group - BOSLIL. The substantive aspect of this ongoing discourse was underpinned by two critical considerations:

- 1) The elevated level of risks associated with the loss of correspondent Banking with having an offshore Bank within the group
- 2) The absolute need for renewed focus on the core business, that is, onshore retail/commercial banking which represented just over 85% of the Group's assets at the end of 2016.

The completion of the sale of and BOSLIL's separation from ECFH took effect on March 10, 2017.

LOOKING TO THE FUTURE

The immediate outlook remains positive for the Group from a macro-economic perspective with significant foreign direct inflows anticipated for Saint Lucia that should redound to job creation and much needed value added. This would serve well in removing the external growth constraint that has led to a deterioration in banks' balance sheets. The Bank has adopted a leaner and more efficient structure designed to cope with market realities and delivering top quality customer services.

We will continue to address the issue of the high nonperforming loans through unabated loan recovery efforts.

Efforts at strengthening the capital base of Bank of Saint Lucia will continue so as to provide the cushion necessary to provide for the non-productive loans and position the bank to pursue lending opportunities. In that regard, a strengthening of our loan underwriting capabilities would be paramount in tandem with operational initiatives that drive efficiency and lower the cost structure.

We are optimistic that these strategies, if successfully implemented, will result in profitability in the near term, have a positive impact on the wider community and once again deliver shareholder value.

Financial Reporting Responsibilities

The management of the East Caribbean Financial Holdings Company is responsible for the preparation and fair presentation of the financial statements and other financial information contained within this Annual Report. The accompanying financial statements were prepared in accordance with International Financial Reporting Standards. Where amounts had to be based on estimates and judgments, these represent the best estimates and judgments of Management.

In discharging its responsibility for the integrity and fairness of the financial statements, and for the accounting systems from which they were derived, Management has developed and maintains a system of accounting and reporting which provides the necessary internal controls that ensure transactions are properly authorized, assets are safeguarded against unauthorized use of or disposition and liabilities are recognized. This is supported by written policies and procedures; quality standards in recruiting and training employees; and an established organizational structure that permits accountability for performance within appropriate and well-defined areas of responsibility. An Audit Unit that conducts periodic audits of all aspects of the Group's operations further supports the system of internal controls.

The Board of Directors oversees Management responsibility for financial reporting through the Audit Committee, which comprises only Directors who are neither officers nor staff of the Bank. The primary responsibility of the Audit Committee is to review the Group's internal control procedures and plan revision of those procedures, and to advise directors on auditing matters and financial reporting issues. The Group's head of Internal Audit has full and unrestricted access to the Audit Committee.

The Eastern Caribbean Central Bank makes such examination and enquiry into the affairs of the Group as deemed necessary to ensure that the provision of the Banking Act relating to safety of depositors' funds and shareholders' equity is being observed and that the Group is in a sound financial condition.

Ernst & Young appointed as Auditors by the shareholders of the Group, have examined the financial statements and their report follows. The shareholders' auditors have full and unrestricted access to the Audit Committee to discuss their audit and related findings as to the integrity of the Group's financial reporting and adequacy of the systems of internal control.

Andre Iton

MANAGING DIRECTOR

Bennie Stapleton

CHIEF FINANCIAL OFFICER

Index to the Consolidated Financial Statements

| Auditor's Report | 27 |
|--|----|
| Consolidated Statement of Financial Position | 33 |
| Consolidated Statement of Changes in Equity | 35 |
| Consolidated Statement of Income | 36 |
| Consolidated Statement of Comprehensive Income | 37 |
| Consolidated Statement of Cash Flows | 38 |
| Notes to the Consolidated Financial Statements | 40 |
| | |



Ernst & Young P.O. Box BW 368, Rodney Bay, Gros Islet, St. Lucia. W.I.

Street Address Mardini Building, Rodney Bay, Gros Islet, St. Lucia, W.I. Tel: +758 458 4720 +758 458 4730 Fax: +758 458 4710 www.ey.com

INDEPENDENT AUDITOR'S REPORT

TO THE SHAREHOLDERS OF EAST CARIBBEAN FINANCIAL HOLDING COMPANY LIMITED

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of East Caribbean Financial Holding Company Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2016, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2016 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs").

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Kev Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.



INDEPENDENT AUDITOR'S REPORT...CONTINUED

TO THE SHAREHOLDERS OF EAST CARIBBEAN FINANCIAL HOLDING COMPANY LIMITED

Report on the Audit of the Consolidated Financial Statements (continued)

| Key Audit Matters | How our audit addressed the key audit matter |
|--|---|
| Estimates used in the allowance for impairment on loans to customers | |
| Areas of focus | |
| Refer to Notes 2(h), 11 and 12 to the consolidated financial statements. | We assessed and tested the design and operating effectiveness of controls over: - Management's process for making lending |
| The allowance for impairment losses on loans and advances to customers is considered to be a significant matter as it requires the application of judgement and use of subjective assumptions by management. The identification of impairment and | decisions inclusive of the approval, disbursement and monitoring of the loan portfolio. - Data used to determine the provisions for loan impairment, including transactional data captured at loan origination, internal credit quality assessments, |
| the determination of the recoverable amount are an inherently uncertain process involving various assumptions and factors including the financial condition of the counterparty and the timing and amount of expected future cash flows. | storage of data and computations. In addition, we assessed the adequacy of the provision for loan losses by testing the key assumptions used in the Bank's specific and collective loan loss allowance calculations, including the identification of impairment and |
| The Group records both collective and specific allowances of loans and advances to customers. In accordance with IAS 39 Financial Instruments: Recognition and Measurement, impairment | forecast of future cash flows, valuation of underlying collateral and estimates of recovery on default. |
| provisions are recognized for financial reporting purposes only for losses that have been incurred at the reporting date based on objective evidence of impairment. The recoverable amount of impairment loans are assessed on an individual basis and is primarily based on the realization of the underlying collateral security. An assessment is made on the market value of the collateral and the time and cost to collect in determining the expected cash flows. | We involved our internal valuation specialists in the review of third party valuations of the underlying collateral security. -We reviewed the accounting for the amended allowance for loan impairment policy and assessed the reasonableness of the change in estimates based on the Group's historical experience of the realization of security, actual collection of cash flows and the current market conditions. We |
| Management is continuously assessing the assumptions used in the allowance for loan losses process, and estimates are changed to account for current market and economic conditions, including the state of the real estate market. During the current year, management reassessed and amended the loan loss provisioning policy based on their historical experience in foreclosing and realizing the underlying collateral security and based on the current economic environment. | assessed the model and inputs and assumptions for the inherent risk provisions. In addition, we assessed the adequacy of the disclosures in the financial statements. |



INDEPENDENT AUDITOR'S REPORT....CONTINUED

TO THE SHAREHOLDERS OF EAST CARIBBEAN FINANCIAL HOLDING COMPANY LIMITED

Report on the Audit of the Consolidated Financial Statements

| Key Audit Matters | How our audit addressed the key audit matter |
|--|---|
| Fair Value of Investments | |
| Refer to Notes 2(d), 3, 14 and 18 to the consolidated financial statements. The Group invests in various investment securities for which no published prices in active markets are available and have been classified as Level 2 and Level 3 assets within the IFRS fair value hierarchy. | We reviewed the reasonableness of the methods and assumptions used in determining the fair value of investment securities. We considered whether the methodology remains appropriate given current market conditions. We independently assessed the fair value of investments by performing independent valuations on the investment portfolio as well as |
| Valuation techniques for these investments can be subjective in nature and involve various assumptions regarding pricing factors. Associated risk management disclosure is complex and dependent on high quality data. A specific area of audit focus includes the valuation of fair value Level 2 assets and Level 3 assets where valuation techniques are applied in which unobservable inputs are used. | recalculating the unrealized gain (loss) recognized. We verified that the required IFRS disclosures have been included in the financial statements at year end. We also reviewed management's assessments of whether there are any indicators of impairment including those securities that are not actively traded. |
| For Level 2 assets, these techniques include the use of recent arm's length transactions, reference to other instruments that are substantially the same and discounted cash flow analyses making maximum use of market inputs, such as the market risk free yield curve. | |
| Included in the Level 3 category are financial assets that are not quoted as there are no active markets to determine a price. | |



INDEPENDENT AUDITOR'S REPORT....CONTINUED

TO THE SHAREHOLDERS OF EAST CARIBBEAN FINANCIAL HOLDING COMPANY LIMITED

Report on the Audit of the Consolidated Financial Statements

Other information included in the Group's 2016 Annual Report

Other information consists of the information included in the Group's 2016 Annual Report other than the consolidated financial statements and our auditor's report thereon. Management is responsible for the other information. The Group's 2016 Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Responsibilities of Management and the Audit Committee for the Consolidated Financial Statements Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Audit Committee are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



INDEPENDENT AUDITOR'S REPORTCONTINUED

TO THE SHAREHOLDERS OF EAST CARIBBEAN FINANCIAL HOLDING COMPANY LIMITED

Report on the Audit of the Consolidated Financial Statements

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.



INDEPENDENT AUDITOR'S REPORTCONTINUED

TO THE SHAREHOLDERS OF EAST CARIBBEAN FINANCIAL HOLDING COMPANY LIMITED

Report on the Audit of the Consolidated Financial Statements

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement executive in charge of the audit resulting in this independent auditor's report is Baldwin Alcindor.

Castries

St. Lucia

23 March 2017

East Caribbean Financial Holding Company Limited

Consolidated Statement of Financial Position As at 31 December 2016

(in thousands of Eastern Caribbean dollars)

| (iii thousands of Eastern Cambbean donars) | | ı |
|--|----------------|----------------|
| | 2016 \$'000 | 2015 \$'000 |
| Assets | | |
| Cash and balances with Central Bank (Note 6) | 366,874 | 344,212 |
| Treasury bills (Note 7) | 33,828 | 25,965 |
| Deposits with other banks (Note 8) | 227,992 | 702,728 |
| Financial assets held for trading (Note 9) | 18,600 | 15,030 |
| Deposits with non-bank financial institutions (Note 10) | 8,730 | 7,896 |
| Investment securities (Note 14) | 503,055 | 748,935 |
| Financial instruments - pledged assets (Note 15) | 21,367 | 17,459 |
| Loans and receivables - loans and advances to customers (Note 11) | 1,474,613 | 1,667,579 |
| - bonds (Note 13) | 10,033 | 10,033 |
| Investment in associates (Note 16) | 17,704 | 14,292 |
| Property and equipment (Note 17) | 133,386 | 138,981 |
| Investment properties (Note 18) | 9,328 | 10,643 |
| Intangible assets (Note 19) | 4,893 | 7,905 |
| Other assets (Note 20) | 63,258 | 46,271 |
| Retirement benefit asset (Note 22) | 10,627 | 7,897 |
| Deferred tax asset (Note 27) | _ | 4,330 |
| Income tax recoverable | 4,179 | 3,768 |
| Assets of disposal group held for sale (Note 40) | 740,644 | <u> </u> |
| | | |
| Total assets | 3,649,111 | 3,773,924 |
| Liabilities | | |
| Deposits from banks (Note 23) | 85,901 | 83,765 |
| Due to customers (Note 24) | 2,441,886 | 3,228,649 |
| Repurchase agreements (Note 15) | 13,839 | 19,936 |
| Dividends payable | 566 | 276 |
| Borrowings (Note 25) | 139,710 | 116,646 |
| Preference shares (Note 46) | 4,150 | 4,150 |
| Other liabilities (Note 26) | 93,112 | 68,394 |
| Deferred tax liability (Note 27) | 298 | 434 |
| Liabilities of disposal group held for sale (Note 40) | 724,067 | |
| Total liabilities | 3,503,529 | 3,522,250 |
| | | |

East Caribbean Financial Holding Company Limited

Consolidated Statement of Financial Position (continued) As at 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Equity | | |
| Share capital (Note 28) | 170,081 | 170,081 |
| Contributed capital (Note 29) | 1,118 | 1,118 |
| Reserves (Note 31) | 163,567 | 158,710 |
| Revaluation surplus | 13,855 | 13,855 |
| Unrealized loss on available-for-sale investments | (793) | (7,596) |
| Accumulated deficit | (254,104) | (135,404) |
| Attributable to the Company's equity holders | 93,724 | 200,764 |
| Non – controlling interests (Note 30) | 51,858 | 50,910 |
| Total equity | 145,582 | 251,674 |
| Total liabilities and equity | 3,649,111 | 3,773,924 |

The accompanying notes form part of these financial statements.

Approved by the Board of Directors on 23rd March 2017.

Director

Director

East Caribbean Financial Holding Company Limited Consolidated Statement of Changes in Equity For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | Share Capital \$'000 | Con- tributed capital \$'000 | Reserves \$'000 | Revalua- tion surplus i | Unrealised loss on Available for sale investments \$'000 | Retained earnings \$'000 | Total \$'000 | Non-con- trolling interests \$'000 | Total equity \$'000 | (in thousand |
|---|----------------------------|---------------------------------------|---------------------|-------------------------------|---|--------------------------------|--|---|------------------------------------|--------------|
| Balance at 1 January 2015 | 170,081 | 1,118 | 160,419 | 13,855 | (5,305) | (119,226) | 220,942 | 48,739 | 269,681 | s of E |
| Total comprehensive loss for the year Transfers to reserves Dividends paid by subsidiaries Contributions withdrawn | 1 1 1 1 | 1 1 1 1 | 1,711 | 1 1 1 1 | (2,291) | (14,467) | (16,758) - - (3,420) | 2,906 | (13,852) - (735) (3,420) | astern Carib |
| Balance at 31 December 2015 | 170,081 | 1,118 | 158,710 | 13,855 | (7,596) | (135,404) | 200,764 | 50,910 | 251,674 | bean (|
| Balance at 1 January 2016 | 170,081 | 1,118 | 158,710 | 13,855 | (7,596) | (135,404) 200,764 | 200,764 | 50,910 | 251,674 | dollars, |
| Total comprehensive loss for the year Transfers to reserves Dividends paid by subsidiaries Contributions withdrawn | 1 1 1 1 | 1 1 1 1 | 5,233 - (376) | 1 1 1 1 | 6,803 | (113,467) (5,233) | (113,467) (106,664) (5,233) – – – (376) | 2,369 | (104,295) - (1,421) (376) | |
| Balance at 31 December 2016 | 170,081 | 1,118 | 163,567 | 13,855 | (793) | (254,104) | 93,724 | 51,858 | 145,582 | |

The accompanying notes form part of these financial statements.

East Caribbean Financial Holding Company Limited

Consolidated Statement of Income For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | 2016 \$'000 | 2015 \$'000 |
|--|----------------------|----------------------|
| Continuing operations | | |
| Interest income (Note 33) Interest expense (Note 33) | 126,869 (53,133) | 144,440 (64,105) |
| Net interest income Other operating income (Notes 34,35,36,37) | 73,736 62,285 | 80,335 50,187 |
| Impairment losses - loans (Note 12) Impairment losses - investments | (135,700) | (41,392) (2,296) |
| Operating expenses (Note 38) Operating loss | (99,045) (98,724) | (98,720) (11,886) |
| Share of profit in associates (Note 16) | 3,915 | 2,231 |
| Loss for the year before income tax and dividends Dividends on preference shares | (94,809) (291) | (9,655) (291) |
| Loss for the year before income tax Income tax expense (Note 41) Net loss for the year from continuing operations | (95,100) (8,425) | (9,946) (4,045) |
| | (103,525) | (13,991) |
| Discontinued operations | | |
| Profit for the year from discontinued operations (Note 40) | 7,184 | 5,334 |
| Provision for loss on disposal of subsidiary (Note 40) | (15,453) | |
| Net loss for the year | (111,794) | (8,657) |
| Attributable to: -Equity holders of the Company -Non-controlling interests (Note 30) | (114,213) 2,419 | (11,528) 2,871 |
| Loss for the year | (111,794) | (8,657) |
| Loss per share from continuing operations for earnings attributable to the equity holders of the Company during the year (Note 42) | | |
| - basic | (4.33) | (0.69) |
| - diluted | (4.19) | (0.67) |

Consolidated Statement of Comprehensive Income For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | 2016 \$'000 | 2015 \$'000 |
|--|--------------------|-------------------|
| Net loss for the year | (111,794) | (8,657) |
| Other comprehensive income/(loss) Other comprehensive income to be reclassified to profit or loss in subsequent periods: | | |
| Unrealised gain/(loss) on available-for-sale investments Realised (gain)/loss transferred from statement of income | 6,931 (178) | (4,519) 2,263 |
| _ | 6,753 | (2,256) |
| Share of fair value gains on available for sale assets of associated companies | 152 | |
| Other comprehensive gain/(loss) not to be reclassified to profit or loss in subsequent period: | | |
| Re-measurement gains/(losses) on defined benefit pension scheme Income tax effect | 849 (255) | (4,199) 1,260 |
| | 594 | (2,939) |
| Net other comprehensive income/(loss) | 7,499 | (5,195) |
| Total comprehensive loss for the year | (104,295) | (13,852) |
| Total comprehensive loss attributable to: | | |
| Equity holders of the Company Non-controlling interests (Note 30) | (106,664) 2,369 | (16,758) 2,906 |
| <u> </u> | (104,295) | (13,852) |
| | | |

The accompanying notes form part of these financial statements.

Consolidated Statement of Cashflows For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | 2016 \$'000 | 2015 \$'000 |
|--|----------------|----------------|
| Cash flows from operating activities | | |
| Loss before tax including discontinuing operations | (103,078) | (4,321) |
| Adjustments to reconcile loss before tax to net cash flows: | | |
| Interest income on investments | (29,490) | (24,440) |
| Depreciation | 7,774 | 7,870 |
| Impairment losses on loans, advances and investment securities | 135,400 | 45,009 |
| Amortisation of intangible assets | 2,018 | 1,277 |
| Unrealised gain/(loss) on investments held for trading | (17) | 74 |
| Retirement benefit expense | 530 | 790 |
| (Loss)/gain on disposal of property and equipment | 6 | (34) |
| Loss on disposal of investment properties | | _ |
| Fair value loss on investment property | 1,315 | 1,766 |
| Share of profit of associate | (3,915) | (2,231) |
| Net (gains)/losses on disposal of investments | (1,118) | 614 |
| Unamortised premium on investments | (368) | (572) |
| Retirement benefit contributions paid | (2,411) | (3,264) |
| Cash flows before changes in operating assets and liabilities | 6,646 | 22,538 |
| Increase in mandatory deposits with Central Bank | (5,155) | (8,485) |
| Decrease in loans and advances to customers | 43,349 | 61,739 |
| Increase in other assets | (21,467) | (14,607) |
| Increase in due to customers | (69,365) | 109,161 |
| Decrease in repurchase agreements | (6,097) | (3,876) |
| Increase/(decrease) in deposits from banks | 8,322 | (8,115) |
| Increase in other liabilities | 40,653 | 7,849 |
| (Increase)/decrease in financial instruments - pledged assets | (3,818) | 6,606 |
| Increase in trading assets | (3,608) | (6,489) |
| Decrease/(increase) in treasury bills | 2,121 | (4,113) |
| Cash generated (used in) from operations | (8,419) | 162,208 |
| Income tax paid | (2,063) | (2,811) |
| Interest received | 29,708 | 26,507 |
| Net cash from operating activities | 19,226 | 185,904 |

Consolidated Statement of Cashflows (continued) For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| Cash flows from investing activities | 2016 \$'000 | 2015 \$'000 |
|--|----------------|----------------|
| Cush nows from investing activities | | |
| Purchase of investment securities | (383,411) | (302,123) |
| Proceeds from disposal and redemption of investment securities | 248,423 | 177,279 |
| Purchase of property and equipment | (3,386) | (5,765) |
| Purchase of intangible assets Proceeds from disposal of property and equipment | (398) 126 | (3,239) 59 |
| Proceeds from disposal of investment property | 120 | 397 |
| Proceeds from sale of controlling interest in subsidiary | _ | |
| Net cash used in investing activities | (138,646) | (133,392) |
| | | |
| Cash flows from financing activities Dividends paid to minority shareholders | (1.421) | (725) |
| Dividends paid to minority shareholders Dividends paid to preference shareholders | (1,421) | (735) (582) |
| Contributions withdrawn | _ | (302) |
| Reserve reduction | (376) | (3,420) |
| Proceeds from capital contributions | | - |
| Proceeds from borrowings Repayments of borrowings | 55,357 | 5,606 |
| Repayments of boffowings | (32,293) | (41,843) |
| Net cash from (used in) financing activities | 21,267 | (40,974) |
| | | |
| (Decrease) increase in cash and cash equivalents | (98,153) | 11,538 |
| Net foreign exchange movement in investments | 4,454 | 6,503 |
| Cash and cash equivalents at beginning of year | 934,173 | 916,132 |
| Cash and cash equivalents at end of year (Note 43) | 840,474 | 934,173 |
| · · | | |

The accompanying notes form part of these financial statements.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

1 General information

In October 2016 the East Caribbean Financial Holding Company limited (ECFH) was amalgamated with Bank of Saint Lucia Limited and ECFH Global Investment Solutions in accordance with the provisions of the Companies Act CAP 13.01, Revised Laws of Saint Lucia and continued as Bank of Saint Lucia Limited. Another company with the same name East Caribbean Financial Holding Company Limited was then reincorporated under the same act to hold the shares of Bank of Saint Lucia Limited, Bank of Saint Lucia International Limited and Bank of St. Vincent & the Grenadines.

Bank of Saint Lucia Limited, Bank of Saint Vincent and the Grenadines Limited and ECFH are in compliance with the Companies Acts and Banking Acts. Other entities within the Group are subject to the provisions of the Insurance Act, 1995 and International Business Companies Act, 1999.

The principal activity of the company and its subsidiaries (the "Group") is the provision of financial services. The registered office and principal place of business of the Company is located at No.1 Bridge Street, Castries, Saint Lucia.

The principal shareholding of the Group is stated in Note 45.

The Company is listed on the Eastern Caribbean Securities Exchange.

2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Statement of compliance

East Caribbean Financial Holding Company Limited's consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) as at 31 December 2016 (the reporting date).

Basis of preparation

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and financial assets held at fair value through profit or loss classified in the consolidated statement of financial position as trading financial assets and land and buildings classified as property and equipment and investment properties.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

Basis of preparation...continued

(a) Changes in accounting policies and disclosures:

The accounting policies adopted in the preparation of the consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended December 31, 2015. There were no new interpretations or standards which were applicable to the Group in the current year.

(b) Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

IFRS 9 Financial Instruments

In July 2014, the IASB issued IFRS 9 Financial Instruments, the standard that will replace IAS 39 for annual periods on or after 1 January 2018, with early adoption permitted. In 2015 the Group set up a multidisciplinary implementation team ('the Team') with members from its various subsidiaries, Risk, Finance, Information Technology and Operations to prepare for IFRS 9 implementation ('the Project'). The Project is sponsored by the Chief Financial Officer, who regularly report to the Group's Supervisory Board. Training session on IFRS 9 and its implications have been held with team members and work has commenced on strategies to gather the relevant information. The Project timeless will become clearer by the end of the first quarter in 2017 where the analysis phase will be completed. Thereafter the design, build, testing and parallel run will be completed before the end of 2017 and go live in 2018.

Classification and measurement

From a classification and measurement perspective, the new standard will require all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics. The IAS 39 measurement categories will be replaced by: Fair Value through profit or loss (FVPL), Fair Value through other comprehensive income (FVOCI), and amortised cost. IFRS 9 will also allow entities to continue to irrevocably designate instruments that qualify for amortised cost or fair value through OCI instruments as FVPL, if doing so eliminates or significantly reduces a measurement or recognition inconsistency. Equity instruments that are not held for trading may be irrevocably designated as FVOCI, with no subsequent reclassification of gains or losses to the income statement.

The accounting for financial liabilities will largely be the same as the requirements of IAS 39, except for the treatment of gains or losses arising from an entity's own credit risk relating to liabilities designated at FVPL. Such movements will be presented in OCI with no subsequent reclassification to the income statement, unless an accounting mismatch in profit or loss would arise.

The Group does not expect a significant impact on the balance sheet and equity except for the effect of applying the impairment requirement of IFRS 9. The Group does not anticipate early adopting IFRS 9 and is currently assessing the impact.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

Basis of preparation...continued

IFRS 15 Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15 Revenue from Contracts with Customers, effective for periods beginning on 1 January 2018 with early adoption permitted. IFRS 15 defines principles for recognising revenue and will be applicable to all contracts with customers. However, interest and fee income integral to financial instruments and leases will continue to fall outside the scope of IFRS 15 and will be regulated by the other applicable standards (e.g., IFRS 9, and IFRS 16 Leases).

Revenue under IFRS 15 will need to be recognised as goods and services are transferred, to the extent that the transferor anticipates entitlement to goods and services. The standard will also specify a comprehensive set of disclosure requirements regarding the nature, extent and timing as well as any uncertainty of revenue and corresponding cash flows with customers.

The Group does not anticipate early adopting IFRS 15 and is currently evaluating its impact.

IFRS 16 Leases

The IASB issued the new standard for accounting for leases - IFRS 16 Leases in January 2016. The new standard does not significantly change the accounting for leases for lessors. However, it does require lessees to recognise most leases on their balance sheets as lease liabilities, with the corresponding right of-use assets. Lessees must apply a single model for all recognised leases, but will have the option not to recognise 'short-term' leases and leases of 'low-value' assets. Generally, the profit or loss recognition pattern for recognised leases will be similar to today's finance lease accounting, with interest and depreciation expense recognised separately in the statement of profit or loss.

IFRS 16 is effective for annual periods beginning on or after 1 January 2019. Early application is permitted provided the new revenue standard, IFRS 15, is applied on the same date. Lessees must adopt IFRS 16 using either a full retrospective or a modified retrospective approach.

The Group does not anticipate early adopting IFRS 16 and is currently evaluating its impact.

Amendments to IAS 12 Income Taxes

In January 2016, through issuing amendments to IAS 12, the IASB clarified the accounting treatment of deferred tax assets of debt instruments measured at fair value for accounting, but measured at cost for tax purposes. The amendment is effective from 1 January 2017. The Group is currently evaluating the impact, but does not anticipate that adopting the amendments would have a material impact on its financial statements.

Amendments to IAS 7 Statement of Cash Flows

In January 2016, the IASB issued amendments to IAS 7 Statement of Cash Flows with the intention to improve disclosures of financing activities and help users to better understand the reporting entities' liquidity positions. Under the new requirements, entities will need to disclose changes in their financial liabilities as a result of financing activities such as changes from cash flows and non-cash items (e.g., gains and losses due to foreign currency movements). The amendment is effective from 1 January 2017. The Group is currently evaluating the impact.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies ... continued

(c) Consolidation

The financial statements of the subsidiaries used to prepare the consolidated financial statements were prepared as of the Parent Company's reporting date. The consolidation principles are unchanged as against the previous year.

The consolidated financial statements of the Group comprise the financial statements of the parent entity and all subsidiaries as of 31 December 2016.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns
- When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:
- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies ... continued

(c) Consolidation...continued

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interest
- Derecognises the cumulative translation differences recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

The results of the subsidiaries acquired or disposed of during the year are included in the consolidated statement of income from the effective acquisition date or up to the effective date on which control ceases, as appropriate.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(c) Consolidation...continued

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the statement of income.

Inter-company transactions, balances and unrealised gains on transactions between group companies have been eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred.

The integration of the subsidiaries into the consolidated financial statements is based on consistent accounting methods.

(b) Transactions with non-controlling interests and associates

The Group treats transactions with non-controlling interests as transactions with equity owners of the group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity. Any losses applicable to the non-controlling interest are allocated against the interests of the non-controlling interest even if this results in a deficit balance. Non-controlling interests are presented separately within equity in the consolidated statement of financial position.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(c) Consolidation...continued

(c) Associates

Associates are entities over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. Investment in associates is accounted for by the equity method of accounting and initially recognised at cost.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, then recognizes the loss as 'Share of profit of an associate' in the statement of profit or loss.

Upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss. The Group's share of its associate's post-acquisition profits or losses is recognised in the consolidated statement of income, and its share of post-acquisition movements in reserves recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associate. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

(d) Fair value measurement

The Group measures financial instruments such as investment securities and non-financial asset such as investment properties, at fair value at each reporting date. Fair value related disclosures for financial instruments and non-financial assets that are measured at fair value or where fair values are disclosed, are summarised in the following notes:

Disclosures for valuation methods, significant estimates and assumptions

Quantitative disclosures of fair value measurement hierarchy
Investment properties
Financial instruments (including those carried at amortised cost)

Land and buildings

Notes 2,3,14 and 18

Note 3

Note 18

Note 14,9

Note 17

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability or in the absence of a principal market, in the most advantageous market for the asset or liability.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(d) Fair value measurement...continued

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value of a non-financial asset takes into account a market participants ability to generate economic benefits by using the assets in its highest and best use or by selling to another participant that would use the asset in its highest and best use.

The Group determines the policies and procedures for both recurring and non-recurring fair value measurement.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

(e) Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months' maturity from the date of acquisition including: cash and non-restricted balances with the Central Bank, treasury bills, deposits with other banks, deposits with a non-bank financial institutions and other short-term securities.

(f) Financial assets

The Group allocates financial assets to the following IAS 39 categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Management determines the classification of its financial instruments at initial recognition.

(a) Financial assets at fair value through profit or loss

This category has two sub-categories; financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified as fair value through profit or loss if acquired principally for the purpose of selling in the short term or if so designated by management.

A financial asset is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing it in the near term or if it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.

Financial instruments included in this category are recognised initially at fair value; transaction costs are taken directly to the consolidated statement of income. Gains and losses arising from changes in fair value are included directly in the consolidated statement of income and are reported as 'Fair value gains'. Interest income and expense and dividend income and expenses on financial assets held for trading are included in 'Net interest income'. The instruments are derecognised when the rights to receive cash flows have expired or the Group has transferred substantially all the risks and rewards of ownership and the transfer qualifies for derecognising.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(f) Financial asset ... continued

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than: (a) those that the entity intends to sell immediately or in the short term, which are classified as held for trading, or those that the entity upon initial recognition designates as at fair value through profit or loss; (b) those that the entity upon initial recognition designates as available-for-sale

Loans and receivables are initially recognised at fair value – which is the cash consideration to originate or purchase the loan including any transaction costs – and measured subsequently at amortised cost using the effective interest rate method. Loans and receivables are reported in the consolidated statement of financial position as loans and advances to customers or as investment securities. Interest on loans and receivables is included in the consolidated statement of income. In the case of impairment, the impairment loss is reported as a deduction from the carrying value of the loan and receivables and recognised in the consolidated statement of income.

(c) Held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity, other than: (a) those that the Group upon initial recognition designates as at fair value through profit or loss; (b) those that the Group designates as available-for-sale; and (c) those that meet the definition of loans and receivables. These are initially recognised at fair value including direct and incremental transaction costs are measured subsequently at amortised cost, using the effective interest method less impairment. Interest on held-to-maturity investments is included in the consolidated statement of income. The losses arising from impairment are recognised in the consolidated statement of income as impairment losses on investments.

If the Group were to sell other than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available-for-sale. The difference between the carrying value and fair value is recognised in equity.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(f) Financial assets...continued

(d) Available-for-sale financial assets

Available-for-sale investments are financial assets that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices or that are not classified as loans and receivables, held-to- maturity investments or financial assets at fair value through profit or loss.

Available-for-sale financial assets are initially recognised at fair value, which is the cash consideration including any transaction costs, and measured subsequently at fair value with gains and losses being recognised in the consolidated statement of comprehensive income, except for impairment losses and foreign exchange gains and losses, until the financial asset is derecognised. Management makes judgements at each reporting date to determine whether available-for-sale investments are impaired. These investments are impaired when the carrying value is greater than the recoverable amount and there is objective evidence of impairment. If an available-for-sale financial asset is determined to be impaired, the cumulative gain or loss previously recognised in the consolidated statement of comprehensive income is recognised in the consolidated statement of income. Interest is calculated using the effective interest method, and foreign currency gains and losses on monetary assets classified as available-for-sale are recognised in the consolidated statement of income. Dividends on available-for-sale equity instruments are recognised in the consolidated statement of income when the Group's right to receive payment is established. Where fair value cannot be determined cost was used to value investments.

(g) Recognition/Derecognition

The Group uses trade date accounting for regular way contracts when recording financial asset transactions. Financial assets that are transferred to a third party but do not qualify for derecognition are presented in the consolidated statement of financial position as 'Assets pledged as collateral.'

Financial assets are derecognised when the rights to the cash flows from the asset has expired or when it has transferred substantially all the risks and rewards of ownership.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(h) Impairment of financial assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The criteria that the Group uses to determine that there is objective evidence of an impairment loss include:

- (i) significant financial difficulty of the issuer or obligor;
- (ii) a breach of contract, such as a default or delinquency in interest or principal payments;
- (iii) the Group granting to the borrower, for economic or legal reasons relating to the borrower's financial difficulty, a concession that the lender would not otherwise consider;
- (iv) it becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- (v) the disappearance of an active market for that financial asset because of financial difficulties; or
- (vi) observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including;
- adverse changes in the payment status of borrowers in the group; or
- national or local economic conditions that correlate with defaults on the assets in the group.

The estimated period between a loss occurring and its identification is determined by local management for each identified portfolio. In general, the periods used vary between three months and 12 months; in exceptional cases, longer periods are warranted.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the assets in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

Loans and advances that have been assessed individually and found not to be impaired and all individually performing loans and advances are assessed collectively in groups of assets with similar risk characteristics to determine whether provisions should be made due to incurred loss events which are not yet evident. The collective assessment takes account of data from the loan portfolio such as credit quality, levels of arrears, credit utilisation, loan to collateral ratios, concentrations of risks and economic data country risk and the performance of different groups.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(h) Impairment of financial assets ... continued

Assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the consolidated statement of income. If a loan or held-to-maturity investment has variable interest rates, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may or may not result from foreclosure less costs for obtaining and selling the collateral, whether or not the foreclosure is probable.

When a loan is uncollectible, it is written off against the related provision for loan impairment. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the loan provision in the consolidated statement of income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the consolidated statement of income.

Assets classified as available-for-sale

The Group makes judgments at each reporting date to determine whether available-for-sale investments are impaired. These investments are impaired when the carrying value is greater than the recoverable amount and there is objective evidence of impairment.

In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is objective evidence of impairment resulting in the recognition of an impairment loss. If any such evidence exists for available-for sale financial assets, the cumulative loss – measured as the difference between the amortised cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the consolidated income statement. Impairment losses recognised in the consolidated income statement on equity instruments are not reversed through the consolidated income statement.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(h) Impairment of financial assets ... continued

Assets classified as available-for-sale...continued

If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the consolidated income statement.

Renegotiated loans

During the normal course of business financial assets carried at amortised cost may be restructured with the mutual agreement of the "Group" and the counterparty. When this occurs for reasons other than those which could be considered indicators of impairment, the Group assesses whether the restructured or renegotiated financial asset is significantly different from the original one by comparing the present value of the restructured cash flows discounted at the original instruments interest rate. If the restructured terms are significantly different the group derecognises the original financial asset and recognises a new one at fair value with any difference recognized in the statement of income.

(i) Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

(j) Sale and repurchase agreements

Securities sold subject to linked repurchase agreements (repos) are retained in the financial statements as investments securities and the counterparty liability is included in other borrowed funds. The difference between sale and repurchase price is treated as interest and accrued over the life of the repurchase agreement using the effective interest method.

(k) Property and equipment

Land and buildings comprises mainly branches and offices occupied by the parent or its subsidiaries. Land and buildings are shown at fair value less subsequent depreciation for buildings. Valuations are reviewed annually by quantity surveyors.

Subsequent expenditures are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the consolidated statement of income during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of land and buildings are credited to other comprehensive income. Decreases that offset previous increases of the same asset are charged against other comprehensive income, all other decreases are charged to the consolidated statement of income.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(k) Property and equipment...continued

Land is not depreciated. Depreciation on other assets is calculated on the straight-line method to allocate their cost to their residual values over their estimated useful lives as follows:

| Buildings | 2% |
|------------------------------|------------------|
| Leasehold improvements | $2 - 33 \ 1/3\%$ |
| Motor vehicles | 20 - 25% |
| Office furniture & equipment | 10 - 20% |
| Computer equipment | 33 1/3% |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. The recoverable amount is the higher of the asset's fair value less cost to sell and value in use.

Gains and losses on disposal are determined by comparing proceeds with carrying amount and are included in the consolidated statement of income.

(l) Investment properties

Properties that are held for long-term rental yields or for capital appreciation or both, and that are not occupied by the entities in the consolidated group, are classified as investment properties. Investment property comprises freehold land and building which are leased out under operating leases. Some properties may be partially occupied by the Group, with the remainder being held for rental income or capital appreciation. If that part of the property occupied by the Group can be sold separately, the Group accounts for the portions separately. The portion that is owner-occupied is accounted for under IAS 16, and the portion that is held for rental income or capital appreciation or both is treated as investment property under IAS 40.

Recognition of investment properties takes place only when it is probable that the future economic benefits that are associated with the investment property will flow to the entity and the cost can be measured reliably. Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing parts of an existing investment property at the time the cost was incurred if the recognition criteria are met; and excludes the costs of day-to-day servicing of an investment property.

Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the date of the consolidated statement of financial position. Gains or losses arising from changes in the fair value of investment properties are included in the consolidated statement of income in the year in which they arise.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(I) Investment properties ... continued

Subsequent expenditure is included in the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to the consolidated statement of income during the financial period in which they are incurred.

Investment property is carried at fair value, representing open market value determined annually by external professionally qualified valuers. Fair value is adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If the information is not available, the Group uses alternative valuation methods such as recent prices on less active markets or discounted cash flow projections. Investment property is reviewed annually by independent external evaluators.

Investment property is measured at cost until the earlier of the date construction is completed and the date at which fair value becomes reliably measurable.

(m) Intangible assets

Intangible assets comprise separately identifiable intangible items arising from business combinations, computer software licences and other intangible assets. Intangible assets are recognised at cost. The cost of an intangible asset acquired in a business combination is its fair value at the date of acquisition. Intangible assets with a definite useful life are amortized using the straight-line method over their estimated useful economic life, generally not exceeding 20 years.

Intangible assets with an indefinite useful life are not amortised. Generally, the identified intangible assets of the Group have a definite useful life. At each reporting date, intangible assets are reviewed for indications of impairment or changes in estimated future economic benefits. If such indications exist, the intangible assets are analysed to assess whether their carrying amount is fully recoverable.

An impairment loss is recognized if the carrying amount exceeds the recoverable amount. The Group chooses to use the cost model for the measurement after recognition.

(a) Computer software licences

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on the basis of the expected useful lives. Software has a maximum expected useful life of 4 years.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(m) Intangible assets...continued

(b) Other intangible assets

Other intangible assets consist of customer relationships (core deposit intangibles). Other intangible assets are initially recognised when they are separable or arise from contractual or other legal rights, the cost can be measured reliably and, in the case of intangible assets not acquired in a business combination, where it is probable that future economic benefits attributable to the assets will flow from their use. The value of intangible assets which are acquired in a business combination is generally determined using income approach methodologies such as the discounted cash flow method. Other intangible assets are stated at cost less amortisation and provisions for impairment, if any, plus reversals of impairment, if any. They are amortised over their useful lives in a manner that reflects the pattern to which they contribute to future cash flows, generally over 12 years.

(n) Impairment of other non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

(o) Income tax

(a) Current tax

Income tax payable (receivable) is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognised as an expense (income) for the period except to the extent that current tax related to items that are charged or credited in other comprehensive income. In these circumstances, current tax is charged or credited to other comprehensive income.

Where tax losses can be relieved only by carry-forward against taxable profits of future periods, a deductible temporary difference arises. Those losses carried forward are set off against deferred tax liabilities carried in the consolidated statement of financial position.

The Group does not offset income tax liabilities and current income tax assets.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(o) Income tax...continued

(b) Deferred tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax base of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred tax asset is realised or the deferred income tax liability is settled.

The principal temporary differences arise from depreciation of property and equipment, amortisation of intangible assets and their tax base, unutilised tax losses and pension gains. However, the deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither the accounting, nor taxable profit or loss.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

(p) Financial liabilities

The Group's holding in financial liabilities are at amortised cost. Financial liabilities are derecognised when extinguished.

Financial liabilities measured at amortised cost are deposits from banks or customers and debt securities in issue for which the fair value option is not applied.

(q) Borrowings

Borrowings are recognised initially at fair value, being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between proceeds net of transaction costs and the redemption value is recognised in the consolidated statement of income over the period of the borrowings using the effective interest method.

(r) Provisions

Provisions are recognised when the bank has a present legal or constructive obligation as a result of a past event, it is more likely that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

(s) Redeemable preference shares

Preference shares which are mandatorily redeemable on a specific date are classified as liabilities. The dividend on these preference shares are recognised in the statement of income.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(t) Employee benefits

Pension obligations

The Group operates a defined benefit plan. The scheme is funded through payments to trustee-administered funds, determined by periodic actuarial calculations. The plan is registered in St. Lucia and is regulated by the Insurance Act, 1994 which was enacted in 1995. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation. The pension obligation valuations are undertaken annually.

The Group's policy is to fully fund the pension and to meet any funding shortfalls over a period of ten years following regular periodical actuarial reviews.

The asset recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the reporting date less the fair value of plan assets. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method. Re-measurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding net interest and the return on plan assets, are recognized immediately in the statement of financial position with a corresponding debit or credit to retained earnings through other comprehensive income in the period in which they occur. Re-measurements are not reclassified to the consolidated statement of income in subsequent periods.

Past service costs are recognised in the consolidated statement of income on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Group recognises restructuring-related costs

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Group recognises the following changes in the net defined benefit obligation under 'operating expenses' in the consolidated statement of income:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements
- Net interest expense or income

The pension plan is exposed to inflation risk, interest rate risk and changes in the life expectancy for pensioners.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(t) Employee benefits....continued

Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after the reporting date are discounted to present value.

(u) Guarantees and letters of credit

Guarantees and letters of credit comprise undertakings by the Group's banking entities to pay bills of exchange drawn on customers. The Bank expects most guarantees and letters of credit to be settled simultaneously with the reimbursement from the customers. Such financial guarantees are given to banks, financial institutions and other bodies on behalf of customers.

The fair value of a financial guarantee at the time of signature is zero because all guarantees are agreed on arm's length terms and the value of the premium agreed corresponds to the value of the guarantee obligation. No receivable for the future premiums is recognised. Any increase in the liability relating to guarantees is reported in the statement of income within other operating expenses.

(v) Fiduciary activities

The Group commonly acts a trustees and in other fiduciary capacities that result in the holding and placing of assets on behalf of individuals, trusts, retirement benefit plans and other institutions. These assets and income arising thereon are excluded from these consolidated financial statements, as they are not assets of the Group.

(w) Share capital

(i) Share issue costs

Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction, from the proceeds.

(ii) Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are declared.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(x) Interest income and expense

Interest income and expense are recognised in the consolidated statement of income for all financial instruments measured at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial assets or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

(y) Fee and commission income

Fees and commissions are generally recognised on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate on the loan. Commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party, such as the arrangement of the acquisition of shares or other securities or the purchase or sale of a business, are recognised on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognised based on the applicable service contracts, usually on a time apportioned basis. Asset management fees related to investment funds are recognised rateably over the period the service is provided. The same principle is applied for financial planning and custody services that are continuously provided over an extended period of time.

(z) Dividend income

Dividend income is recognised when the entity's right to receive payment is established.

(zi) Foreign currency translation

Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in thousands of Eastern Caribbean dollars, which is the Company's functional and the Group's presentation currency.

Transactions and balances

Foreign currency transactions that are transactions denominated, or that require settlement in a foreign currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(zi) Foreign currency translation...continued

Monetary items denominated in foreign currency are translated with the closing rates as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated with the exchange rate as at the date of initial recognition.

Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of income.

In the case of changes in the fair value of monetary assets denominated in foreign currency classified as available-for-sale, a distinction is made between translation differences resulting from changes in amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in the amortised cost are recognised in profit or loss, and other changes in the carrying amount, except impairment, are recognised in other comprehensive income. Translation differences on non-monetary financial instruments, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary financial instruments, such as equities classified as available-for-sale financial assets, are included in the other comprehensive income.

Group companies

The functional currency of the wholly owned offshore banking subsidiary is United States dollars. For consolidation purposes the results and financial position are translated to the presentation currency of the Group using the pegged rate of EC\$2.70 = US\$1.00.

The results and financial position of all the group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented are translated at the closing rate at the reporting date;
- Income and expenses for each income statement are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and
- All resulting exchange differences are recognised in other comprehensive income.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

(zii) Leases

A Group company is the lessee

The leases entered into by the Group are primarily operating leases. The total payments made under operating leases are charged to the consolidated statement of income on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period is expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which the termination takes place.

A Group company is the lessor

Assets leased out under operating leases are included in investment properties in the statement of financial position. They are depreciated over the expected useful life. Rental income is recognised in the consolidated statement of income on a straight-line basis over the period of the lease.

(ziii) Financial instruments

Financial instruments carried on the consolidated statement of financial position include cash resources, investment securities, loans and advances to customers, deposits with other banks, deposits from banks, due to customers and borrowings. The particular recognition methods adopted are disclosed in the individual policy statement associated with each item.

(ziv) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Company's Board of Directors as its chief operating decision maker.

All transactions between business segments are conducted on an arm's length basis, with intra-segment revenue and costs being eliminated in head office. Income and expenses directly associated with each segment are included in determining business segment performance.

In accordance with IFRS 8, the Group has the following reportable segments: Bank of St. Lucia Limited, Bank of St. Vincent and the Grenadines Limited, Bank of St. Lucia International Limited, and other.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

2 Summary of significant accounting policies...continued

Non-current assets held for sale and disposal groups

Non-current assets and disposal group's classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets and disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition, management has committed to the sale, and the sale is expected to have been completed within one year from the date of classification.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and: (i) Represents a separate major line of business or geographical area of operations (ii) Is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations Or (iii) Is a subsidiary acquired exclusively with a view to resale.

In the consolidated statement of comprehensive income for the reporting period, and the comparable period in the previous year, income and expenses from discontinued operations are reported separately from income and expenses from continuing operations, down to the level of profit after taxes, even when the Bank retains a non-controlling interest in the subsidiary after the sale. The resulting profit or loss (after taxes) is reported separately in the statement of comprehensive income.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortised. See Note 40 (Disposal Group Classified as held for sale) for further discussion.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management

Strategy in using financial instruments

The Group's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Group's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Group's financial performance.

The Group's risk management policies are designed to identify and analyse these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Group regularly reviews its risk management policies and systems to reflect changes in markets, products and emerging best practice.

Risk management is carried out by the Management Committee under policies approved by the Board of Directors. The Group's Management Committee identifies, evaluates and hedges financial risks in close cooperation with the Group's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, and non-derivative financial instruments. In addition, the Internal Audit Department is responsible for the independent review of risk management and the control environment.

The most important types of risk are credit risk, liquidity risk, market risk and other operational risk. Market risk includes currency risk and interest rate risk.

Credit risk

Credit risk is the risk of suffering financial loss, should any of the Group's customers, clients or market counterparties fail to fulfill their contractual obligations to the Group. Credit risk arises mainly from commercial and consumer loans and advances, credit cards, and loan commitments arising from such lending activities, but can also arise from credit enhancement provided, such as credit financial guarantees, letters of credit, endorsements and acceptances.

The Group is also exposed to other credit risks arising from balances with central bank, deposits with other banks and non-bank financial institutions, investments in debt securities and other exposures arising from its trading activities ('trading exposures'), including non-equity trading portfolio assets.

Loans and advances

The Group takes on exposure to credit risk which, is the risk that a counterparty will be unable to pay amounts in full when due. Impairment provisions are provided for losses that have been incurred at the reporting date. Significant changes in the economy, or in the health of a particular industry segment that represents a concentration in the Group's portfolio, could result in losses that are different from those provided for at the reporting date. Management therefore carefully manages its exposure to credit risk.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Credit risk...continued

Debt securities and other bills

For debt securities and treasury bills, external rating such as Standard & Poor's or Caricris or their equivalents are used by the Asset Liability Committee for managing of the credit risk exposures. The investments in those securities and bills are viewed as a way to gain a better credit quality mapping and maintain a readily available source to meet the funding requirements at the same time.

Cash and balances with Central Bank

Credit risk from balances with banks and financial institutions is managed by the Group in accordance with the Group's policy. Counterparty credit limits are reviewed by the Group's Risk Department on an annual basis, and may be updated throughout the year subject to approval of the Group's Investment Committee and where necessary The Board of Directors. The limits are set to minimise the concentration of risks and therefore mitigate financial loss through potential counterparty's failure to make payments.

Risk limit control and mitigation policies

The Group manages, limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and groups, and to industries and countries.

The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to the industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary by the Board of Directors.

Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below.

Collateral

The Group employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advanced, which is common practice. The Group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties;
- Charges over business assets such as premises, inventory and accounts receivable; and
- Charges over financial instruments such as debt securities and equities.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Credit risk...continued

<u>Collateral</u>...continued

The Group's credit risk management policies include requirements relating to collateral valuation and management, including verification requirements and legal certainty. Valuations are updated periodically depending upon the nature of the collateral. Management monitors the market value of collateral and requests additional collateral in accordance with the underlying agreement during its periodic review of loan accounts in arrears. Policies are in place to monitor the existence of undesirable concentration in the collateral supporting the Group's credit exposure.

Longer-term finance and lending to corporate entities are secured; individual credit facilities are generally secured. In addition, in order to minimize the credit loss, the Group will seek additional credit collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Debt securities, treasury and other eligible bills are generally unsecured.

Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions.

Commitments to extend credit represent unused portions of authorizations to extend credit in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments. However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

Impairment and provisioning policies

The internal rating systems focus more on credit-quality mapping from the inception of the lending and investment activities. In contrast, impairment provisions are recognised for financial reporting purposes only for losses that have been incurred at the reporting date based on objective evidence of impairment.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Credit risk...continued

<u>Impairment and provisioning policies</u>...continued

Management determines whether objective evidence of impairment exists based on the following criteria set out by the Group:

- Delinquency in contractual payments of principal or interest;
- Cash flow difficulties experienced by the borrower (eg equity ratio, net income percentage of sales);
- Breach of loan covenants or conditions:
- Initiation of bankruptcy proceedings;
- Deterioration of the borrower's competitive position; and
- Deterioration in the value of collateral.

The Group's policy requires the review of individual financial assets that are above materiality thresholds at least annually or more regularly when individual circumstances require. Impairment allowances on individually assessed accounts are determined by an evaluation of the incurred loss at reporting date on a case-by-case basis, and are applied to all individually significant accounts. The assessment normally encompasses collateral held (including re-confirmation of its enforceability) and the anticipated receipts for that individual account.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Credit risk...continued

Maximum exposure to credit risk

| | Maximum e | xposure |
|---|----------------|----------------|
| | 2016 \$'000 | 2015 \$'000 |
| Credit risk exposures relating to the financial assets in the statement of financial position: | | |
| Balances with central bank | 319,475 | 307,472 |
| Treasury bills | 33,828 | 25,965 |
| Deposits with other banks | 227,992 | 702,728 |
| Deposits with non-bank financial institutions | 8,730 | 7,896 |
| Loans and advances to customers: | | |
| Large corporate loans | 415,434 | 542,742 |
| Term loans | 292,765 | 336,220 |
| Mortgages | 650,399 | 651,264 |
| Overdrafts | 116,015 | 137,353 |
| Bonds | 10,033 | 10,033 |
| Financial assets held for trading | 18,600 | 15,030 |
| Investment securities | 485,265 | 733,448 |
| Financial instruments - pledged assets | 21,367 | 17,459 |
| Other assets | 59,630 | 41,297 |
| <u>-</u> | 2,659,533 | 3,528,907 |
| Credit risk exposures relating to the financial assets off the statement of financial position: | | |
| Loan commitments | 84,356 | 129,901 |
| Guarantees, letters of credit and other credit obligations | 27,182 | 25,808 |
| _ | 111,538 | 155,709 |
| <u>-</u> | 2,771,071 | 3,684,616 |
| | | |

The above table represents a worst case scenario of credit risk exposure to the Group at 31 December 2016 and 2015 without taking account of any collateral held or other credit enhancements attached. For on-balance-sheet assets, the exposures set out above are based on net carrying amounts as at the reporting date.

As shown above 53% (2015 - 47%) of the total maximum exposure is derived from loans and advances to customers and 18% (2015 - 21%) represents investments in debt securities.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management ... continued

Credit risk...continued

Loans and advances are summarised as follows:

| | 2016 \$'000 | 2015 \$'000 |
|--|-------------------------------|---------------------------------|
| Loans and advances to customers Neither past due nor impaired Past due but not impaired Impaired | 990,385 187,695 409,205 | 1,041,185 202,931 556,252 |
| Gross | 1,587,285 | 1,800,368 |
| Less allowance for impairment losses on loans and advances | (112,672) | (132,789) |
| Net | 1,474,613 | 1,667,579 |

The total allowance for impairment losses on loans and advances is \$112,672 (2015 - \$132,789) of which \$74,443 (2015 - \$103,516) represents the individually impaired loans and the remaining amount of \$38,229 (2015 - \$29,273) represents the collective provision. Further information of the allowance for impairment losses on loans and advances to customers is provided in Notes 11 and 12.

Loans and advances neither past due nor impaired

The credit quality of the portfolio of loans and advances that were neither past due nor impaired can be assessed by reference to the internal rating system adopted by the Group.

Loans and advances to customers

| | Overdrafts \$'000 | Term Loans \$'000 | Mortgages \$'000 | Large Corporate loans \$'000 | Total \$'000 |
|------------------|----------------------|-------------------------|---------------------|---------------------------------------|-----------------|
| 31 December 2016 | 104,633 | 186,403 | 502,019 | 197,330 | 990,385 |
| 31 December 2015 | 111,941 | 206,419 | 499,902 | 222,923 | 1,041,185 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management ... continued

Credit risk...continued

Loans and advances...continued

Loans and advances past due but not impaired

Loans and advances less than 90 days past due are not considered impaired, unless other information is available to indicate the contrary. The gross amount of loans and advances by class to customers that were past due but not impaired were as follows:

| | Term Loans \$'000 | Mortgages \$'000 | Large Corporate loans \$'000 | Overdrafts \$'000 | Total \$'000 |
|-------------------------|-------------------------|---------------------|---------------------------------------|----------------------|-----------------|
| At 31 December 2016 | | | | | |
| Past due up to 30 days | 30,570 | 74,388 | 38,231 | 153 | 143,342 |
| Past due $30 - 60$ days | 7,442 | 12,541 | 6,732 | 3 | 26,718 |
| Past due 60 – 90 days | 4,944 | 7,858 | 4,833 | _ | 17,635 |
| | 42,956 | 94,787 | 49,796 | 156 | 187,695 |
| | Term loans \$'000 | Mortgages \$'000 | Large Corporate Loans \$'000 | Overdrafts \$'000 | Total \$'000 |
| At 31 December 2015 | | | | | |
| Past due up to 30 days | 52,171 | 61,633 | 26,835 | 572 | 141,211 |
| Past due $30 - 60$ days | 6,857 | 15,304 | 15,137 | 119 | 37,417 |
| Past due 60 – 90 days | 5,111 | 9,193 | 9,960 | 39 | 24,303 |
| | 64,139 | 86,130 | 51,932 | 730 | 202,931 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

Financial risk management...continued 3

Credit risk...continued

<u>Loans and advances</u>...*continued*The breakdown of the gross amount of individually impaired loans and advances by class are as follows:

| | Overdrafts \$'000 | Term Loans \$'000 | Mortgages \$'000 | Large Corporate Loans \$'000 | Total \$'000 |
|------------------|----------------------|-------------------------|---------------------|---------------------------------------|-----------------|
| 31 December 2016 | 13,940 | 83,131 | 71,511 | 240,623 | 409,205 |
| 31 December 2015 | 41,772 | 97,382 | 82,139 | 334,959 | 556,252 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Credit risk...continued

Debt securities, treasury bills and other eligible bills

The table below presents an analysis of debt securities and treasury bills by rating agency designation at 31 December 2016 and 2015, based on Standard & Poor's and Moody's ratings:

| | Financial | Investment | Pledged R | Loans and | Treasury | |
|-------------------------------------|--------------------------------------|----------------------|------------------|------------------|-----------------|-----------------|
| | assets held for trading \$'000 | Securities \$'000 | Assets \$'000 | -bonds \$'000 | Bills \$'000 | Total \$'000 |
| At 31 December 2016 A- to A+ | | 100 001 | | 10.022 | 22.007 | 124.020 |
| A- to A+ Lower than A- | - 506 | 100,981 | _ | 10,033 | 23,006 | 134,020 |
| Unrated | 586 | 247,721 | 21.265 | _ | 10,822 | 259,129 |
| Omateu – | 18,014 | 136,563 | 21,367 | _ | | |
| <u>-</u> | 18,600 | 485,265 | 21,367 | 10,033 | 33,828 | 569,093 |
| At 31 December 2015 | | | | | | |
| AA- to AA+ | _ | 52,638 | _ | _ | _ | 52,638 |
| A- to A+ | _ | 209,723 | _ | _ | _ | 209,723 |
| Lower than A- | 36 | 363,498 | _ | 10,033 | 25,965 | 399,532 |
| Unrated | 14,994 | 107,589 | 17,459 | | | 140,042 |
| _ | 15,030 | 733,448 | 17,459 | 10,033 | 25,965 | 801,935 |

The Group's balances held with other banks, non-bank financial institutions are held with reputable financial institutions, and as such, credit risk is deemed minimal.

Concentrations of risks of financial assets with credit exposure

(a) Geographical sectors

The Group operates primarily in Saint Lucia and St. Vincent. Based on the country of domicile of its counterparties, exposure to credit risk is concentrated in these locations, except for investments which have other exposures, primarily in the United States of America.

(b) Industry sectors

The following table breaks down the Group's credit exposure at gross amounts without taking into account any collateral held or other credit support by the industry sectors of the Group's counterparties.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | Financial institutions \$'000 | Manufacturing \$'000 | Tourism \$'000 | Government \$'000 | Professional and other services | Personal \$'000 | *Other industries \$'000 | Total \$'000 |
|---|-------------------------------|-------------------------|-------------------|----------------------|---------------------------------|--------------------|--------------------------------|-----------------|
| At 31 December 2016 | | | | | | | | |
| Balances with central bank | 319,475 | I | I | | I | I | I | 319,475 |
| Treasury bills | | I | I | 33,828 | I | I | I | 33,828 |
| Deposits with other banks | 227,992 | ı | I | | ı | I | I | 227,992 |
| Deposits with non-bank financial | | | | | | | | |
| institutions | 8,730 | Ī | I | 1 | I | I | I | 8,730 |
| Loans and receivables to customers | | | | | | | | |
| Overdrafts | 6,715 | 3,684 | 6,147 | 55,630 | 6,649 | 6,545 | 30,645 | 116,015 |
| Term loans | 333 | 2,359 | 9,866 | | 23,210 | 237,681 | 19,313 | 292,765 |
| Large corporate loans | 45,106 | 8,072 | 74,929 | 40,577 | 73,886 | 22,984 | 149,880 | 415,434 |
| Mortgages | | 55 | | | 2,469 | 640,624 | 7,251 | 620,399 |
| Loans and receivables:-Bonds | I | I | • | . 10,033 | ı | I | I | 10,033 |
| Financial assets held for trading | I | I | • | 18,014 | I | I | 286 | 18,600 |
| Investment securities | 182,111 | 417 | 1 | . 115,426 | I | I | 187,311 | 485,265 |
| Financial instruments - pledged assets | 1 | I | 1 | 21,367 | I | I | I | 21,367 |
| Other assets | I | I | | 1 | I | 1 | 59,630 | 59,630 |
| | 790,462 | 14,587 | 90,942 | 294,878 | 106,214 | 907,834 | 454,616 | 2,659,533 |
| Loan commitments. letters of credit | | | | | | | | |
| guarantees and other credit obligations | 1,050 | 5,273 | 3,818 | 32,531 | 771 | 31,101 | 36,994 | 111,538 |

*Other industries include construction and land development.

Financial risk management... continued

Credit risk...continued

Concentration of risks of financial assets with credit exposure

East Caribbean Financial Holding Company Limited

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| Concentration of risks of financial assets with credit exposurecontinued | cial assets with c | redit exposure00 | ntinued | | Ducksteinel | | | |
|--|-------------------------------|-------------------------|-------------------|----------------------|---------------------------------|--------------------|--------------------------------|-----------------|
| | Financial institutions \$'000 | Manufacturing \$'000 | Tourism \$'000 | Government \$'000 | and other services \$'000 | Personal \$'000 | *Other industries \$'000 | Total \$'000 |
| At 31 December 2015 | | | | | | | | |
| Balances with central bank | 307.472 | ı | I | I | I | I | ı | 307,472 |
| Treasury bills | 403 | ı | I | 25,562 | I | I | I | 25,965 |
| Deposits with other banks | 702,728 | 1 | 1 | I | I | I | I | 702,728 |
| Deposits with non-bank financial | | | | I | I | | | |
| institutions | 7,896 | I | I | | | I | I | 7,896 |
| Loans and receivables to customers | | | | | | | | |
| Overdrafts | 32 | 4,684 | 6,803 | 60,271 | 10,373 | 6,978 | 48,212 | 137,353 |
| Term loans | 17,351 | 2,829 | 10,919 | 42 | 23,593 | 258,157 | 23,329 | 336,220 |
| Large corporate loans | 379 | 14,742 | 94,016 | 34,052 | 106,462 | 20,527 | 272,564 | 542,742 |
| Mortgages | I | 83 | 420 | I | 2,547 | 646,949 | 1,265 | 651,264 |
| Loans and receivables:-Bonds | I | ı | I | 10,033 | I | I | 1 | 10,033 |
| Financial assets held for trading | 87 | ı | I | 14,370 | I | I | 573 | 15,030 |
| Investment securities | 357,505 | 550 | I | 65,359 | I | I | 310,034 | 733,448 |
| Financial instruments - pledged | | I | I | 17,459 | I | I | 1 | 17,459 |
| assets | I | | | | | | | |
| Other assets | 2,643 | I | I | 1 | 1 | I | 38,654 | 41,297 |
| | 1,396,496 | 22,888 | 112,158 | 227,148 | 142,975 | 932,611 | 694,631 | 3,528,907 |
| | | | | | | | | |
| Loan commitments, letters of credit, onarantees and other credit | | | | | | | | |
| obligations | 375 | 4,829 | 4,449 | 31,531 | 1,025 | 29,246 | 84,254 | 155,709 |

*Other industries include construction and land development

Financial risk management...continued

Credit risk...continued

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Market risk

The Group takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices. The Group's exposure to market risks arises from its non-trading and trading portfolios. Senior management of the Group monitors and manages market risk through the Asset Liability Committee which advises on financial risks and assigns risk limits for the Group.

Non-trading portfolios primarily arise from the interest rate management of the Group's retail and commercial banking assets and liabilities. Non-trading portfolios also consist of equity risks arising from the Group's available-for-sale investments (Note 14).

Currency risk

The Group takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. The Board of Directors sets limits on the level of exposure by currency and in total for both overnight and intra-day positions, which are monitored daily. The Group's exposure to currency risk is minimal since most of its assets and liabilities in foreign currencies are held in United States dollars. The exchange rate of the Eastern Caribbean dollar (EC\$) to the United States dollar (US\$) has been formally pegged at EC\$2.70 = US\$1.00 since 1974. The following table summarises the Group's exposure to foreign currency exchange rate risk at 31 December.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| Currency risk continued | | | | | | | | | |
|--|-------|-----------|---------|-------|-------|-------|-------|-------|-----------|
| | AUD | ECD | OSD | BDS\$ | Euro | GBP | CAD | Other | Total |
| | 8.000 | 8,000 | 8,000 | 8,000 | 8.000 | 8,000 | 8,000 | 8,000 | 8,000 |
| At 31 December 2016 | | | | | | | | | |
| Cash and balances with Central Bank | I | 357,956 | 6,456 | 472 | 919 | 375 | 969 | I | 366,874 |
| Treasury bills | I | 33,828 | I | I | I | I | I | I | 33,828 |
| Deposits with other banks | I | 98,623 | 121,345 | 2,292 | 4,081 | 881 | 354 | 416 | 227,992 |
| Financial assets held for trading | I | 18,014 | 286 | I | I | 1 | ı | I | 18,600 |
| Deposits with non-bank financial institution | I | I | 8,730 | I | I | I | I | I | 8,730 |
| Loans and receivables: | | | | | | | | | |
| Loans and advances to customers | I | 1,435,382 | 39,231 | I | I | I | 1 | I | 1,474,613 |
| Bonds | I | 10,033 | I | I | I | I | I | I | 10,033 |
| Investment securities: | | | | | | | | | |
| Held to maturity | I | 40,684 | 90,775 | I | I | I | I | I | 131,459 |
| Available-for-sale | I | 71,196 | 299,691 | 709 | I | I | I | I | 371,596 |
| Financial instruments - pledged assets | I | 21,367 | I | I | I | I | I | I | 21,367 |
| Other assets | I | 59,630 | ı | I | I | I | I | I | 59,630 |

Total financial assets

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| Total \$'000 | 85,901 2,441,886 13,839 139,710 4,150 93,112 | 2,778,598 (53,876) 111,538 |
|-----------------|---|-----------------------------------|
| Other \$'000 | | 416 |
| CAD \$'000 | 311 | 314 |
| CBP \$*000 | 7888 | 288 |
| Euro \$'000 | 1,683 | 317 |
| 82000 82000 | | 3,473 317 |
| 000.\$ | 3,229 181,774 3,179 63,500 | 315,132 |
| ECD \$ 2,000 | 82,361 2,255,138 10,660 76,210 4,150 93,112 | 2,521,631 (374,918) 111,538 |
| AUD \$*000 | | |

Loan commitments, letters of credit, guarantees and other credit obligations

Total financial liabilities

Net assets/(liabilities)

Repurchase agreements Borrowings

Preference shares Other liabilities

Deposits from banks Due to customers

Liabilities

Financial risk management...continued

Currency risk...continued

At 31 December 2016

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | AUD \$'000 | ECD \$.000 | 000.\$ | 8,000 | Euro \$'000 | GBP \$ '000 | CAD \$'000 | Other \$'000 | Total \$'000 |
|--|---------------|-------------|---------|-------|----------------|--------------------|---------------|-----------------|-----------------|
| At 31 December 2015 | | | | | | | | | |
| Cash and balances with Central Bank | I | 337,826 | 4,545 | 308 | 867 | 338 | 328 | I | 344,212 |
| Treasury bills | I | 25,965 | I | I | I | | 1 | 1 | 25,965 |
| Deposits with other banks | 23,983 | 49,803 | 423,321 | 1,673 | 110,774 | 62,378 | 10,623 | 20,173 | 702,728 |
| Financial assets held for trading | I | 13,988 | 1,006 | I | 36 | | I | I | 15,030 |
| Deposits with non-bank financial institution | I | I | 7,870 | I | I | 26 | I | I | 7,896 |
| Loans and receivables: | | | | | | ĵ | | | |
| Loans and advances to customers | I | | 60,691 | I | I | /3 | I | I | |
| | | 1,606,815 | | | | | | | 1,667,579 |
| Bonds | I | 10,033 | 1 | I | I | 1 | I | ĺ | 10,033 |
| Investment securities: | | | | | | | | | |
| Held to maturity | I | 32,135 | 63,143 | I | 3,129 | | I | 400 | 98,807 |
| Available-for-sale | 3,402 | 31,353 | 551,663 | 641 | 45,167 | 17,902 | I | I | 650,128 |
| Financial instruments - pledged assets | I | 16,847 | 612 | I | I | | I | I | 17,459 |
| Other assets | I | 38,998 | 1,881 | I | 397 | 21 | I | I | 41,297 |

Financial risk management...continued

Currency risk...continued

Financial risk management...continued

East Caribbean Financial Holding Company Limited Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | AUD \$'000 | ECD 8,000 | 000.\$ | 82000 82000 | Euro \$'000 | GBP 8.000 | CAD \$'000 | Other \$'000 | Total \$'000 |
|--|---------------|-----------|---------|----------------|----------------|------------------|---------------|-----------------|-----------------|
| At 31 December 2015 | | | | | | | | | |
| Liabilities Deposits from banks | I | 79,972 | 3,786 | I | 2 | S | I | I | 83,765 |
| Due to customers | 27,321 | 2,156,082 | 779,400 | I | 159,646 | 79,226 | 10,538 | 16,436 | 3,228,649 |
| Repurchase agreements | I | 16,811 | 3,125 | I | I | I | I | I | 19,936 |
| Borrowings | I | 36,745 | 79,901 | I | I | I | I | I | 116,646 |
| Preference shares | I | 4,150 | I | I | I | I | I | I | 4,150 |
| Other liabilities | 14 | 67,218 | 251 | 1 | 132 | 3 | (1) | 777 | 68,394 |
| Total financial liabilities | 27,335 | 2,360,978 | 866,463 | 1 | 159,780 | 79,234 | 10,537 | 17,213 | 3,521,540 |
| Net assets/(liabilities) | 50 | (197,215) | 248,269 | 2,622 | 290 | 1,504 | 414 | 3,360 | 59,594 |
| Loan commitments, letters of credit, guarantees and other credit obligations | I | 155,709 | I | I | I | I | 1 | I | 155,709 |

Currency risk...continued

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on both fair value and cash flows risks. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. The Board of Directors sets limits on the level of mismatch of interest rate repricing that may be undertaken.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | Up to 1 month \$'000 | 1 to 3 months \$'000 | 3 to 12 months \$'000 | 1 to 5 years \$'000 | Over 5 years \$'000 | Non-interest bearing \$'000 | Total \$'000 |
|--|----------------------------|----------------------------|-----------------------------|---------------------------|---------------------|-----------------------------------|-----------------|
| At 31 December 2016 | | | | | | | |
| Financial assets | | | | | | | |
| Cash and balances with Central Bank | 6 | | 1 8 | I | I | 366,874 | 366,874 |
| Treasury bills Descrite with other bonks | 11,009 | 10,136 5 380 | 12,683 | I | I | 716 375 | 33,828 |
| Deposits with other banks Financial assets held for trading | / † 7, † | 7,000 | | -10.951 | 7.649 | 210,202 | 18.600 |
| Deposits with non-bank financial institutions | 8,730 | 1 | I | | | I | 8,730 |
| Loans and receivables: | | | | | | | |
| loans and advances to customers | 136,827 | 15,918 | 47,049 | 242,246 | 1,032,573 | I | 1,474,613 |
| - ponds | I | I | I | 10,033 | I | I | 10,033 |
| Investment securities: | 289 9 | 2 167 | 11811 | 51 935 | 810 91 | | 131 450 |
| – nota-to-matunty – available-for-sale | 6.027 | 16.296 | 68.805 | 168.141 | 94,537 | 1 1 | 353.806 |
| Financial instruments - pledged assets | . | | | 6,981 | 14,386 | I | 21,367 |
| Other assets | I | I | I | | , , | 59,630 | 59,630 |
| Total financial assets | 173,525 | 50,897 | 151,361 | 490,187 | 1,196,093 | 644,869 | 2,706,932 |

Financial risk management...continued

Interest rate risk...continued

Financial risk management...continued

East Caribbean Financial Holding Company Limited Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | Up to 1 | 1 to 3 | 3 to 12 | 1 to 5 | Over 5 | Non-interest | Ē |
|-------------------------------------|-----------------|------------------|-----------|-----------------|-----------------|---|-----------------|
| | month \$'000 | months \$'000 | s; 000 | years \$'000 | years \$'000 | Soon Soon Soon Soon Soon Soon Soon Soon | 10tal \$'000 |
| At 31 December 2016 | | | | | | | |
| Financial liabilities | | | | | | | |
| Deposits from banks | 1.370 | 19.793 | 62.595 | I | I | 2.143 | 85.901 |
| Due to customers | 1,339,930 | 122,102 | 457,099 | 36,929 | 25,590 | 460,236 | 2,441,886 |
| Repurchase agreements Borrowings | 7.394 | 1,601 | 13,839 | - 53.391 | - 59.520 | 1 1 | 13,839 |
| Preference shares | | - | | | 4.150 | I | 4.150 |
| Other liabilities | 1 | I | I | I | | 93,112 | 93,112 |
| Total financial liabilities | 1,346,694 | 143,496 | 553,337 | 90,320 | 89,260 | 555,491 | 2,778,598 |
| Total interest repricing gap | (1,173,169) | (92,599) | (401,976) | 399,867 | 1,106,833 | 89,378 | (71,666) |

Interest rate risk...continued

Financial risk management...continued

Interest rate risk...continued

East Caribbean Financial Holding Company Limited Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | Up to 1 month \$'000 | 1 to 3 months \$'000 | 3 to 12 months \$'000 | 1 to 5 years \$'000 | Over 5 years \$'000 | Non-interest bearing \$'000 | Total \$'000 |
|--|---|----------------------------|-----------------------------|---------------------------|-----------------------------|-----------------------------------|---|
| At 31 December 2015 | | | | | | | |
| Financial assets | | | | | | | |
| Cash and balances with Central Bank Treasury bills Deposits with other banks Financial assets held for trading Deposits with non-bank financial institutions | 45 11,168 500,959 102 7,896 | 10,168 16,583 | 4,629 11,096 | 2,656 | 12,225 | 344,167 - 174,090 47 | 344,212 25,965 702,728 15,030 7,896 |
| Loans and advances to customers bonds | 143,993 | 13,916 | 78,320 | 282,380 10,033 | 1,148,970 | 1 1 | 1,667,579 10,033 |
| Investment securities: - held-to-maturity - available-for-sale Financial instruments - pledged assets Other assets | 3,023 49,376 _ | 344 8,749 | 20,305 55,443 | 48,132 355,424 | 27,003 146,098 17,459 | 19,551 - 41,297 | 98,807 634,641 17,459 41,297 |
| Total financial assets | 716,562 | 49,760 | 169,793 | 698,625 | 1,351,755 | 579,152 | 3,565,647 |

East Caribbean Financial Holding Company Limited Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

| | Up to 1 month \$'000 | 1 to 3 months \$ \$^000\$ | 3 to 12 months \$\\$\\$\$.000 | 1 to 5 years \$**000 | Over 5 years \$'000 | Over 5 Non-interest years bearing \$'000 | Total \$'000 |
|---|---------------------------------------|---|---------------------------------------|-----------------------|---------------------------|---|---|
| At 31 December 2015 | | | | | | | |
| Financial liabilities | | | | | | | |
| Deposits from banks Due to customers Repurchase agreements Borrowings Preference shares | 3,953 1,284,272 - 8,495 3 | 11,133 134,542 - 461 - 6 | 61,041 597,673 19,936 26,714 | 38,255 - 23,453 | 22,972 27,523 4,150 | 7,638 1,150,935 - - - - - - - - - - - - - - - - - - - | 83,765 3,228,649 19,936 116,646 4,150 68,394 |
| Fotal financial liabilities | 1,296,723 | 146,142 | 705,484 | 61,708 | 84,645 | 1,226,838 | 1,226,838 3,521,540 |
| Potal interest remaining gan | (580 161) | (68 38) | (535 691) | 636.917 | 636 917 1 267 110 | (647 686) | 44 107 |

Financial risk management... continued

Interest rate risk...continued

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Interest rate risk...continued

Cash flow interest rate risk arises from loans and advances to customers at variable rates. At 31 December 2016 if variable interest rates had been 0.5% higher/lower with all other variables held constant, post-tax profit for the year would have been 3,776 (2015 - \$8,094) higher/lower, mainly as a result of higher/lower interest income on variable rate loans.

Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its obligations when they fall due as a result of customer deposits being withdrawn, payment of cash requirements from contractual commitments, or other cash outflows.

The Group is exposed to daily cash calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw-downs, and guarantees. The Group does not maintain cash resources to meet all of these needs, as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. The Board of Directors sets limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of interbank and other borrowing facilities that should be in place to cover withdrawals at unexpected levels of demand.

Liquidity risk management process

The matching and controlled mismatching of the contractual maturities and interest rates of assets and liabilities is fundamental to the management of the Group. It is unusual for banks to be completely matched as transacted business is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but also increases the risk of losses.

The contractual maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Group and its exposure to changes in interest rates and exchange rates.

Liquidity requirements to support calls under guarantees and standby letters of credit are considerably less than the amount of the commitment because the Group does not generally expect the third party to draw funds under the agreement. The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, since many of these commitments will expire or terminate without being funded.

Funding approach

Sources of liquidity are regularly reviewed to maintain a wide diversification by currency, geography, provider, product and term.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Liquidity risk...continued

Non-derivative cashflows
The table below presents the cash flows payable by the Group under non-derivative financial liabilities and assets held for managing liquidity risk by remaining contractual maturities at the statement of financial position date. The amounts disclosed in the table are the contractual undiscounted cash flows, whereas the Group manages the liquidity risk based on expected discounted cash inflows.

| | Up to 1 month \$'000 | 1 to 3 months \$'000 | 3 to 12 months \$'000 | 1 to 5 years \$'000 | Over 5 years \$'000 | Total \$'000 |
|---|--|---|---|----------------------------|---------------------------|---|
| Financial liabilities At 31 December 2016 | \$ 000 | \$ | 4 000 | Ψ 000 | \$ | 4 0 0 0 |
| Deposits from banks Due to customers Repurchase agreements Borrowings | 3,571 1,808,318 - 4,839 | 19,969 122,637 - 3,949 | 63,340 462,369 13,988 22,811 | 37,516 - 96,024 | 25,590 - 80,807 | 86,880 2,456,430 13,988 208,430 |
| Preference shares Other liabilities | 54,876 | 22,630 | 15,434 | 172 | 4,150 | 4,150 93,112 |
| Total financial liabilities | 1,871,604 | 169,185 | 577,942 | 133,712 | 110,547 | 2,862,990 |
| | Up to 1 month \$'000 | 1 to 3 months \$'000 | 3 to 12 months \$'000 | 1 to 5 years \$'000 | Over 5 years \$'000 | Total \$'000 |
| Financial liabilities At 31 December 2015 | | | | | | |
| Deposits from banks Due to customers Repurchase agreements Borrowings Preference shares Other liabilities | 3,215 2,459,973 - 14,778 - 53,082 | 20,138 135,347 - 1,849 - 6,655 | 62,093 605,235 20,195 26,210 - 8,657 | 39,363 - 30,443 - | 22,972 64,826 4,150 | 85,446 3,262,890 20,195 138,106 4,150 68,394 |
| Other madmines | 22,002 | 0,055 | 0,05/ | - | _ | 00,574 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Liquidity risk...continued

Assets held for managing liquidity risk

The Group holds a diversified portfolio of cash and investment securities to support payment obligations.

The Group's assets held for managing liquidity risk comprise cash and balances with central banks, certificates of deposit, government bonds that are readily acceptable in repurchase agreements, treasury and other eligible bills, loans and advances to financial institutions, loans and advances to customers and other items in the course of collection.

The Group would also be able to meet unexpected net cash outflows by selling investment securities and accessing additional funding sources.

Off-statement of financial position items

(a) Loan commitments

The dates of the contractual amounts of the Group's off-statement of financial position financial instruments, that commit it to extend credit to customers and other facilities (Note 44), are summarised in the table below.

(b) Financial guarantees and other financial facilities

Financial guarantees (Note 44) are also included below based on the earliest contractual maturity date.

| As at 31 December 2016 | <1 Year \$'000 | Total \$'000 |
|---|-------------------|-------------------|
| Loan commitments Financial guarantees, letters of credit and other credit obligations | 84,356 27,182 | 84,356 27,182 |
| Total | 111,538 | 111,538 |
| At 31 December 2015 | | |
| Loan commitments Financial guarantees, letters of credit and other credit obligations | 129,901 25,808 | 129,901 25,808 |
| Total | 155,709 | 155,709 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Fair values of financial assets and liabilities

Fair value amounts represent estimates of the consideration that would currently be agreed upon between knowledgeable willing parties who are under no compulsion to act and is best evidenced by a quoted market value, if one exists. The following methods and assumptions were used to estimate the fair value of financial instruments.

The fair values of cash resources, other assets and liabilities, cheques and other items in transit and due to other banks are assumed to approximate their carrying values due to their short term nature. The fair value of off-statement of financial position commitments are also assumed to approximate the amounts disclosed in Note 44 due to their short term nature.

Due to customers

The estimated fair value of deposits with no stated maturity, which includes non-interest bearing deposits, is the amount repayable on demand. Deposits payable on a fixed date at rates which reflect market conditions and are assumed to have fair values which approximate carrying value.

Investment securities

Investment securities include interest bearing debt and equity securities held to maturity and available-for-sale. Assets classified for sale are measured at fair value based on market prices or broker/dealer price quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit maturity and yield characteristics.

Pledged assets

The estimated fair value of pledged assets are derived from market prices or broker/dealer quotations. Where this information is not available, fair value is estimated using quoted market prices for securities with similar credit maturity and yield characteristics.

Loans and advances

Loans and advances are net of provisions for impairment. The estimated fair values of loans and advances represent the discounted amount of estimated future cashflows expected to be received. Expected cashflows are discounted at current market rates to determine fair value.

The table below summarises the carrying amounts and fair values of those financial assets and liabilities not presented on the Group's statement of financial position at their fair value.

| | Carrying v | alue | Fair val | ue |
|---|----------------|----------------|----------------|----------------|
| | 2016 \$'000 | 2015 \$'000 | 2016 \$'000 | 2015 \$'000 |
| Financial assets | | | | |
| Loans and receivables | | | | |
| Large Corporate loans | 415,434 | 542,742 | 431,812 | 667,294 |
| - Term loans | 292,765 | 336,220 | 308,194 | 339,247 |
| Mortgages | 650,399 | 651,264 | 581,041 | 566,925 |
| Overdrafts | 116,015 | 137,353 | 114,764 | 153,803 |
| - Bonds | 10,033 | 10,033 | 9,795 | 9,646 |
| Held to maturity | 131,459 | 98,807 | 119,603 | 100,930 |
| Financial liabilities | | | | |
| Borrowings | 139,710 | 116,646 | 147,660 | 104,088 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Fair values of financial assets and liabilities

Management assessed that cash and short-term deposits with other banks and non-bank financial institutions, treasury bills and other assets and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The following methods and assumptions were used to estimate the fair values of assets and liabilities:

The Group's interest-bearing borrowings and loans are determined by using Discounted Cash Flow method using the discount rate that reflects the average rates at the end of the period. The value of regional bonds classified as loans and receivables with evidence of open market trades at par plus accrued interest is deemed to approximate fair value.

Fair value hierarchy

IFRS 7 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges such as Luxembourg, New York and Trinidad and Tobago.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components.

This hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in its valuations where possible.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Fair values of financial assets and financial liabilities...continued

Fair value hierarchy...continued

| | Level 1 \$'000 | Level 2 \$'000 | Level 3 \$'000 | Total \$'000 |
|---|-------------------|-----------------------|--------------------|-----------------------------|
| 31 December 2016 | | | | |
| Assets measured at fair value: Investment properties Land and buildings Financial assets held for trading - debt securities | - - - | 9,328 - 18,600 | _ 118,656 _ | 9,328 118,656 18,600 |
| Financial assets available-for-sale - debt securities - equity securities | 2,636 5,803 | 341,700 7,091 | 9,470 – | 353,806 12,894 |
| Financial instruments –pledged assets | | 21,637 | | 21,637 |
| Total financial assets | 8,439 | 398,356 | 128,126 | 534,921 |
| 31 December 2015 | | | | |
| Assets measured at fair value: Investment properties Land and buildings Financial assets held for trading - debt securities | - - - | 10,643 - 14,947 | - 117,775 36 | 10,643 117,775 14,983 |
| - equity securities | 47 | - | _ | 47 |
| Financial assets available-for-sale - debt securities - equity securities | _ 167 | 615,900 12,466 | 18,741 | 634,641 12,633 |
| Financial instruments –pledged assets | _ | 17,459 | _ | 17,459 |
| Total financial assets | 214 | 671,415 | 136,552 | 808,181 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Fair values of financial assets and financial liabilities...continued

Fair value hierarchy...continued

Assets for which fair values are disclosed

| | Level 2 \$'000 | Level 3 \$'000 | Total \$'000 |
|--|-------------------|---------------------|-------------------------------|
| 31 December 2016 | | | |
| Loans and advances to customers Bonds Held to maturity investments | 9,795 119,603 | 1,435,811 - - | 1,435,811 9,795 119,603 |
| Total financial assets | 129,398 | 1,435,811 | 1,565,209 |
| 31 December 2015 | | | |
| Loans and advances to customers Bonds Held to maturity investments | 9,646 100,930 | 1,727,269 - - | 1,727,269 9,646 100,930 |
| Total financial assets | 110,576 | 1,727,269 | 1,837,845 |
| Liabilities for which fair values are disclosed | Level 3 \$'000 | Total \$'000 | |
| 31 December 2016 | | | |
| Borrowings | 147,760 | 147,760 | |
| 31 December 2015 | | | |
| Borrowings | 104,088 | 104,088 | |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Fair values of financial assets and financial liabilities...continued

Fair value hierarchy...continued

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily DAX, FTSE 100 and Dow Jones debt securities classified as trading securities or available-for-sale.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter fixed income securities) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

There were no transfers between levels in the fair value hierarchy during the year.

The following table presents the changes in level 3 instruments for the year ended 31 December 2016 and 2015.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Fair values of financial assets and financial liabilities...continued

Fair value hierarchy...continued

| | Financial assets held for trading | | |
|--|-----------------------------------|------------------------------|-----------------|
| 31 December 2016 | Debt securities \$'000 | Debt securities \$'000 | Total \$'000 |
| At beginning of year Transfer to disposal group held | 36 | 18,741 | 18,777 |
| for sale | _ | (17,646) | (17,646) |
| Purchases Settlement | (36) | 8,462 (87) | 8,462 (123) |
| At end of year | | 9,470 | 9,470 |

There were no gains or losses for the period included in the statement of income or comprehensive income for assets held at 31 December.

| | Financial assets held for trading | Available-for-Sale | | |
|---|-----------------------------------|------------------------------|-------------------------|--|
| 31 December 2015 | Debt securities \$'000 | Debt securities \$'000 | Total \$'000 | |
| At beginning of year Purchases Settlement | 40 - (4) | 21,114 65 (2,438) | 21,154 65 (2,442) | |
| At end of year | 36 | 18,741 | 18,777 | |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Capital management

The Group's objectives when managing capital, which is a broader concept than the 'equity' on the face of statement of financial position, are:

- To comply with the capital requirements set by the regulators of the banking markets where the entities within the Group operate;
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored daily by the Group's management, employing techniques based on the guidelines developed by the East Caribbean Central Bank (the "Authority") for supervisory purposes. The required information is filed with the Authority on a quarterly basis.

The Authority requires each bank or banking group to hold the minimum level of the regulatory capital to the risk-weighted asset (the 'Basel capital adequacy ratio') at or above the internationally agreed minimum of 8%.

The Group's regulatory capital as managed by its Treasury is divided into two tiers:

- Tier 1 capital: share capital (net of any book values of the treasury shares), minority interests arising on consolidation from interests in permanent equity, retained earnings and reserves created by appropriations of retained earnings. The book value of goodwill is deducted in arriving at Tier 1 capital; and
- Tier 2 capital: qualifying subordinated loan capital, collective impairment allowances, unrealised gains arising on the fair valuation of equity instruments held as available-for-sale and fixed asset revaluation reserves (limited to 20% on Tier 1 capital).

Investments in associates are deducted from Tier 1 and Tier 2 capital to arrive at the regulatory capital.

The risk-weighted assets are measured by means of a hierarchy of five risk weights classified according to the nature of and reflecting an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for off-statement of financial position exposure, with some adjustments to reflect the more contingent nature of the potential losses.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

3 Financial risk management...continued

Capital management...continued

The table below summarises the composition of regulatory capital and the ratios of the Group for the years ended 31 December. During those two years, the banking subsidiaries of the Group complied with all of the externally imposed capital requirements to which they are subject.

| | 2016 | 2015 |
|---|----------------|-----------|
| | \$ '000 | \$'000 |
| Tier 1 capital | | |
| Share capital | 170,081 | 170,081 |
| Reserves | 163,567 | 158,710 |
| Accumulated deficit | (254,104) | (132,459) |
| Non-controlling interest | 51,858 | 50,910 |
| 6 | | , |
| Total qualifying Tier 1 capital | 131,402 | 247,242 |
| Tier 2 capital | | |
| Revaluation reserve | 13,855 | 13,855 |
| Redeemable preference shares | 4,150 | 4,150 |
| Unrealised loss on available-for-sale investments | (793) | (10,541) |
| Subordinated debt | 50,000 | |
| Collective impairment allowance | 38,229 | 29,273 |
| Total qualifying Tier 2 capital | 105,441 | 36,737 |
| Less investments in associates | (17,704) | (14,292) |
| Total regulatory capital | 219,139 | 269,687 |
| Risk-weighted assets: | | |
| On-statement of financial position | 2,235,080 | 2,322,726 |
| Off-statement of financial position | 61,486 | 68,637 |
| O11-statement of illiancial position | 01,700 | 00,037 |
| Total risk-weighted assets | 2,296,566 | 2,391,363 |
| | | |
| Basel capital adequacy ratio | 9.54% | 11% |

Fiduciary activities

The Group provides investment management and advisory services to third parties, which involve the Group making allocation and purchase and sale decisions in relation to a wide range of financial instruments. Those assets that are held in a fiduciary capacity are not included in these consolidated financial statements. Some of these arrangements involve the Group accepting targets for benchmark levels of returns for the assets under the Group's care. At the statement of financial position date, the Group had financial assets under administration amounting to \$67,160 (2015 – \$70,904).

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

4 Critical accounting estimates, and judgements in applying accounting policies

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Going Concern

The Group's management is satisfied that it has the resources to continue in business for the foreseeable future. The Group's management is not aware of any material uncertainties that may cast significant doubt upon its ability to continue as a going concern.

Impairment losses on loans and advances

The Group reviews its loan portfolio to assess impairment at least annually. In determining whether an impairment loss should be recorded in the consolidated statement of comprehensive income, the Group makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. To the extent that the net present value of estimated cash flows differs by $\pm 1.5\%$, the provision would be estimated at 4.445 (2015 ± 1.345) 4.345 (2015 ± 1.345) lower or higher.

Impairment of assets carried at fair value

The Group determines that available-for-sale and held for trading equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgement. In making this judgement, the Group evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

The Group individually assesses available-for-sale debt securities for objective evidence of impairment. If an impaired instrument has been renegotiated, interest continues to be accrued on the reduced carrying amount of the asset and is recorded as part of "interest income". If the fair value of the instrument increases in a subsequent year, the impairment loss is reversed through the consolidated statement of income.

Impairment of non-financial assets

Impairment exists when the carrying value of an asset or cash generating unit exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The fair value less cost of disposal is based on available data from binding sales transactions, conducted at arm's length for similar assets or observable market prices less incremental cost of disposing of the asset. The value in use calculation is based on a DCF model. The recoverable amount is sensitive to the discount rate used for DCF model as well as the future cash inflows.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

4 Critical accounting estimates, and judgements in applying accounting policies...continued

Held-to-maturity investments

The Group follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgement. In making this judgement, the Group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than for the specific circumstances – for example, selling an insignificant amount close to maturity – it will be required to reclassify the entire class as available-for-sale. The investments would therefore be measured at carrying value not amortised cost. If the entire held-to-maturity investments are tainted, the carrying value would increase by \$11,856 (2015 – \$1,772) with a corresponding entry in the fair value reserve in equity.

Fair value of financial instruments

For financial instruments, where recorded current market transactions or observable market data are not available at fair value using valuation techniques, fair value is determined using a valuation model that has been tested against prices or inputs to actual market transactions and using the group's best estimates of the most appropriate model assumptions.

Deferred taxes

In calculating the provision for deferred taxation, management uses judgment to determine the possibility that future taxable profits will be available to facilitate utilization of temporary tax differences which may arise.

Revaluation of land and buildings and investment property

The Group measures its land and buildings and investment property at revalued amounts with changes in fair value being recognized in other comprehensive income and in the statement of comprehensive income respectively. The Group engages independent valuation specialists to determine fair value of its land and buildings. The valuer uses judgment in the application of valuation techniques such as replacement cost, capitalization of potential rentals and the market price of comparable properties, as applicable in each case.

Retirement benefits

The present value of the retirement benefit obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. Any changes in these assumptions will impact the carrying amount of pension obligations. The most sensitive assumptions used in determining the net cost (income) for pensions include the discount rate and future salary increases. The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the interest rates of Government that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating the terms of the related pension liability. A sensitivity analysis for each significant actuarial assumption as of the end of the reporting period is shown below:

2016:

| Assumption | Sensitivity Level | Impact on defined benefit oblig | |
|-------------------------------------|-------------------|---------------------------------|----------|
| _ | • | Increase | Decrease |
| Discount rate | 1% | \$8,841 | \$6,127 |
| Future salary increases | 1% | \$4,197 | \$3,459 |
| Increase in average life expectancy | 1 year | \$341 | · – |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

4 Critical accounting estimates, and judgements in applying accounting policies ... continued

2015:

| Assumption | Sensitivity Level | Impact on defined benefit obligation | |
|-------------------------------------|-------------------|--------------------------------------|----------|
| - | - | Increase | Decrease |
| Discount rate | 1% | \$8,822 | \$6,230 |
| Future salary increases | 1% | \$4,289 | \$3,561 |
| Increase in average life expectancy | 1 year | \$277 | _ |

Corporate income taxes

Significant estimates are required in determining the provision for income taxes. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions. The deferred tax assets recognised at 31 December 2016 have been based on future profitability assumptions over a five year horizon. In the event of changes to these profitability assumptions, the tax assets recognised may be adjusted.

5 Segment analysis

In the financial years 2016 and 2015, segment reporting by the Group was prepared in accordance with IFRS 8, 'Operating segments'.

Following the management approach of IFRS 8, operating segments are reported in accordance with the internal reporting provided to the Company's Board of Directors (the chief operating decision-maker), which is responsible for allocating resources to the reportable segments and assessing their performance.

The Group has five operating segments which meet the definition of reportable segment under IFRS 8.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

5 Segment analysis...continued

- Bank of St. Lucia Limited (BOSL) –operating in St. Lucia and provides domestic banking services.
- Bank of St. Vincent and the Grenadines Limited (BOSVG) –operating in St. Vincent and the Grenadines and provides domestic banking services.
- Bank of St. Lucia International Limited- incorporating International banking including International corporate and International personal banking, and a wide range of other services to International clients. During 2016 management publicly announced its decision to dispose of its offshore operations and as such the subsidiary is carried as an asset held for sale.
- ECFH Global Investment Solutions Limited (GIS)-incorporating Capital market activities and Merchant Banking.
- Other comprises of the holding company of the Group and incorporates shared services such as: finance, treasury, property administration, information technology, human resources and marketing.

The Group's segment operations are all financial with a majority of revenues being derived from interest. The Company's Board of Directors relies primarily on net interest income to assess the performance of the segment, therefore the total interest income and expense for all reportable segments is presented on a net basis.

The revenue from external parties reported to the Company's Board of Directors is measured in a manner consistent with that in the consolidated statement of income.

Revenue from external customers is recorded as such and can be directly traced to each business segment.

The Group's management reporting is based on a measure of operating profit comprising net interest income, loan impairment charges, net fee and commission income, other income and non-interest expenses. This measurement basis excludes the effects of non-recurring expenditure from the operating segments such as restructuring costs, legal expenses and goodwill impairments when the impairment is the result of an isolated, non-recurring event. As the Company's Board of Directors reviews operating profit, the results of discontinued operations are not included in the measure of operating profit.

The information provided about each segment is based on the internal reports about segment profit or loss, assets and other information, which are regularly reviewed by the Company's Board of Directors.

Segment assets and liabilities comprise operating assets and liabilities, being the majority of the consolidated statement of financial position. Transactions between business segments are on an arms length basis and are eliminated on consolidation and reflected in the consolidations entries.

There were no revenues derived from transactions with a single external customer that amount to 10% or more of the Group's revenue.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

5 Segment analysis...continued

| | BOSL B | OSVG \$ | BOSLIL \$ | GIS \$ | Other \$ | Total \$ |
|--------------------------------|-------------|------------|--------------|-----------|-------------|-------------|
| At 31 December 2016 | Ψ | Ψ | Ψ | Ψ | Ψ | Ψ |
| Net interest income | 41,193 | 32,245 | 9,770 | _ | 298 | 83,506 |
| Net fee and commission income | 30,018 | 7,487 | 5,333 | 5,278 | _ | 48,116 |
| Other income | 16,089 | 5,812 | 2,438 | 529 | (69) | 24,799 |
| Impairment charge loans | (128,782) | (6,918) | _, | _ | - | (135,700) |
| Depreciation and amortization | (5,154) | (2,852) | (1,146) | (17) | _ | (9,169) |
| Operating expenses | | (28,139) | (9,795) | | (38) | (102,083) |
| | | | | | ` ' | |
| Loss before taxation | (109,537) | 7,635 | 6,600 | 4,580 | 191 | (90,531) |
| Dividends on preference shares | (291) | _ | _ | _ | _ | (291) |
| Income tax | (5,726) | (2,699) | _ | _ | _ | (8,425) |
| | , | • | | _ | | • |
| Loss for the year | (115,554) | 4,936 | 6,600 | | 191 | (99,247) |
| Total assets | 2,014,421 9 | 71,281 | 773,522 | 7,557 | 264,497 | 4,031,278 |
| Total liabilities | 1,939,826 8 | 865,449 | 724,067 | 5,714 | 92,203 | 3,627,259 |
| At 31 December 2015 | | | | | | |
| Net interest income | 54,897 | 30,655 | 8,088 | | (5.500) | 88,140 |
| Net fee and commission income | 23,656 | 6,934 | 6,588 | 3,564 | (5,500) | 40,742 |
| Other income | 5,825 | 5,794 | 3,212 | 243 | 11,948 | 27,022 |
| Impairment charge loans, | 3,623 | 3,734 | 3,212 | 243 | 11,940 | 21,022 |
| investments | (39,232) | (4,456) | (1,321) | _ | _ | (45,009) |
| Depreciation and amortization | (2,253) | (2,941) | (293) | (18) | (1,707) | (7,212) |
| Operating expenses | | (27,921) | (11,242) | (1,218) | (2,666) | (106,791) |
| operating expenses | (03,711) | | (11,212) | (1,210) | (2,000) | (100,751) |
| Loss before taxation | (20,851) | 8,065 | 5,032 | 2,571 | 2,075 | (3,108) |
| Dividends on preference shares | (20,031) | - | | | (291) | (291) |
| Income tax | _ | (2,206) | _ | (764) | (1,075) | (4,045) |
| | | (-)=/ | | (,) | (-,-,-) | (-) = - / |
| Loss for the year | (19,648) | 5,859 | 6,774 | 1,807 | 709 | (4,499) |
| Total assets | | 398,755 | 907,164 | 6,485 | 367,429 | 4,188,981 |
| Total liabilities | 1,885,137 7 | 94,856 | 868,931 | 667 | 127,726 | 3,677,317 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

5 Segment analysis...continued

Reconciliation of segment results of operations to consolidated results of operations:

| | Total Management Reporting \$'000 | Consolidation entries \$'000 | Total \$'000 |
|---|---|--|---|
| At 31 December 2016 Net interest income Net fee and commission income Other income Impairment charge loans, investments and property Depreciation and amortisation Operating expenses | 83,506 48,116 24,799 (135,700) (9,169) (102,083) | (34) (2,825) (623) (12,980) | 83,506 48,082 21,974 (135,700) (9,792) (115,063) |
| Loss before tax | (90,531) | (16,462) | (106,993) |
| Dividends on preference shares Share profit of associates Income tax expense | (291) 3,915 (8,425) | - - - | (291) 3,915 (8,425) |
| Net loss for the year | (95,332) | (16,462) | (111,794) |
| Assets Liabilities | 4,031,278 3,627,259 | (382,167) (123,729) | 3,649,111 3,503,530 |
| At 31 December 2015 Net interest income Net fee and commission income Other income Impairment charge loans, investments and property Depreciation and amortisation Operating expenses | 88,140 40,742 27,022 (45,009) (7,212) (106,791) | 1 (209) (7,568) - (1,935) 6,267 | 88,141 40,533 19,454 (45,009) (9,147) (100,524) |
| Loss before tax | (3,108) | (3,444) | (6,552) |
| Dividends on preference shares Share profit of associates Income tax expense | (291) 2,231 (4,045) | - - - | (291) 2,231 (4,045) |
| Loss for the year | (5,213) | (3,444) | (8,657) |
| Assets Liabilities | 4,188,981 3,671,310 | (415,057) (149,060) | 3,773,924 3,522,250 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

6 Cash and balances with Central Bank

| | 2016 \$'000 | 2015 \$'000 |
|--|-------------------|-------------------|
| Cash in hand Balances with Central Bank other than mandatory deposits | 47,399 172,321 | 36,740 165,473 |
| Included in cash and cash equivalents (Note 43) | 219,720 | 202,213 |
| Mandatory deposits with Central Bank | 147,154 | 141,999 |
| | 366,874 | 344,212 |

Pursuant to the Banking Act 2015, the Banking institutions are required to maintain in cash and deposits with the Central Bank reserve balances in relation to the deposit liabilities of the institution.

Mandatory reserve deposits are not available for use in the Banking institutions' day-to-day operations. The balances with the Central Bank are non-interest bearing.

7 Treasury bills

| | 2016 \$'000 | 2015 \$'000 |
|--|-----------------|-----------------|
| Cash and cash equivalents (Note 43) More than 90 days to maturity | 31,319 2,509 | 21,336 4,629 |
| | 33,828 | 25,965 |

Treasury bills are debt securities issued by the Governments of Saint Lucia and Saint Vincent. The weighted average effective interest rate at 31 December 2016 was 4.1% (2015 - 4.8%).

8 Deposits with other banks

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------------------|------------------------------|
| Items in the course of collection Placements with other banks Interest bearing deposits | 16,310 202,055 9,627 | 11,654 141,933 549,141 |
| Included in cash and cash equivalents (Note 43) | 227,992 | 702,728 |

The weighted average effective interest rate of interest-bearing deposits at 31 December 2016 is 1.14% (2015 – 0.37%).

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

9 Financial assets held for trading

| C | 2016 \$'000 | 2015 \$'000 |
|--|----------------|----------------|
| Debt securities – listed Equity securities-listed | 18,600 | 14,983 47 |
| | 18,600 | 15,030 |

Trading financial assets were acquired for selling in the near term and would otherwise have been classified as held-to-maturity investments. The weighted average interest rate earned on held-for-trading investments debt securities was 7.1% (2015 - 7.62%).

10 Deposits with non-bank financial institutions

| | 2010 | 2013 |
|---|--------|--------|
| | \$'000 | \$'000 |
| Interest bearing deposits | | |
| Included in cash and cash equivalents (Note 43) | 8,730 | 7,896 |

Interest rate on deposits depends on the value of deposits held. There was no interest earned on deposits with non-bank financial institutions in the years 2016 and 2015.

11 Loans and advances to customers

| | 2016 \$'000 | 2015 \$'000 |
|--|--|--|
| Large corporate loans Term loans Mortgage loans Overdrafts | 487,749 312,490 668,317 118,729 | 609,814 367,940 668,171 154,443 |
| Gross | 1,587,285 | 1,800,368 |
| Less allowance for impairment losses on loans and advances (Note 12) | (112,672) | (132,789) |
| Net | 1,474,613 | 1,667,579 |

The weighted average effective interest rate on productive loans stated at amortised cost at 31 December 2016 was 7.61% (2015 - 8%) and productive overdrafts stated at amortised cost was 11.65% (2015 - 12.17%).

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

13

12 Allowance for impairment losses on loans and advances

| | Corporate loans \$'000 | Term loans \$'000 | Mortgage loans \$'000 | Overdrafts \$'000 | Total \$'000 |
|---|------------------------------|-------------------------|-----------------------------|----------------------|----------------------|
| At 31 December 2016 | | | | | |
| At beginning of year Written off during the year Individual impairment provisions | 67,072 (78,903) | 31,720 (32,224) | 16,907 (18,936) | 17,090 (25,754) | 132,789 (155,817) |
| made during the year | 78,338 | 19,490 | 15,956 | 12,960 | 126,744 |
| Collective impairment provisions made during the year | 5,808 | 739 | 3,991 | (1,582) | 8,956 |
| At end of year | 72,315 | 19,725 | 17,918 | 2,714 | 112,672 |
| At 31 December 2015 | | | | | |
| At beginning of year Written off during the year Individual impairment provisions | 41,088 (546) | 28,936 (2,576) | 12,499 (585) | 13,050 (469) | 95,573 (4,176) |
| made during the year | 25,363 | 5,596 | 4,502 | 4,315 | 39,776 |
| Collective impairment provisions made during the year | 1,167 | (236) | 491 | 194 | 1,616 |
| At end of year | 67,072 | 31,720 | 16,907 | 17,090 | 132,789 |
| Loans and receivables – bonds | | | | | |
| | | | | 2016 \$'000 | 2015 \$'000 |
| Non- current | | | | | |
| Government bonds | | | | 10,033 | 10,033 |

Government bonds are purchased from and issued directly by the Government of St. Vincent and the Grenadines. The weighted average effective interest rate at 31 December 2016 in respect of Government bonds at amortised cost was 7.5% (2015 - 7.5%).

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

14 Investment securities

| | 2016 \$'000 | 2015 \$'000 |
|---|------------------|--------------------|
| Securities held-to-maturity | • | • |
| Debt securities at amortised cost - Listed - Unlisted | 96,498 | 61,239 |
| - Offisted | 41,575 | 44,182 |
| | 138,073 | 105,421 |
| Less provision for impairment | (6,614) | (6,614) |
| Total securities – held to maturity | 131,459 | 98,807 |
| Securities available-for-sale | | |
| Debt securities at fair value - Listed | 315,263 | 602,532 |
| - Unlisted | 38,944 | 34,937 |
| Less provision for impairment on debt securities | 354,207 (401) | 637,469 (2,828) |
| Less provision for impairment on deot securities | (401) | (2,828) |
| Equity securities | 353,806 | 634,641 |
| - Listed | 12,894 | 12,633 |
| - Unlisted | 4,896 | 2,854 |
| Total securities – available-for-sale | 371,596 | 650,128 |
| | | |
| Total investment securities | 503,055 | 748,935 |

Included in available for sale debt securities are mutual funds secured by debt securities of Nil (2015 - \$44,174). The weighted average effective interest rate on held-to-maturity securities at amortised cost at 31 December 2016 was 4.72% (2015 – 3.62%).

The weighted average effective interest rate on available-for-sale securities at fair value at 31 December 2016 was 3.15% (2015 - 2.65%).

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

14 Investment securities...continued

| | Held to maturity \$'000 | Available- for-sale \$'000 | Held for trading \$'000 | Loans and receivables - bonds \$'000 | Total \$'000 |
|---|--|---|--|---|---|
| At 1 January 2016 | 98,807 | 650,128 | 15,030 | 10,033 | 773,998 |
| Exchange differences on monetary assets Additions Movement in accrued interest Disposals (sale and redemption) Amortisation of discounts/premiums Gains from changes in fair value Transfer to disposal group held for sale | 136,064 290 (17,576) 368 - (86,494) | (4,454) 247,347 (598) (229,037) - 6,753 (298,543) | 6,490 177 (3,058) - 17 (56) | - - - - - | (4,454) 389,901 (131) (249,671) 368 6,770 (385,093) |
| At 31 December 2016 | 131,459 | 371,596 | 18,600 | 10,033 | 531,688 |
| At 1 January 2015 | 42,783 | 595,992 | 8,615 | 10,033 | 657,423 |
| Exchange differences on monetary assets Additions Movement in accrued interest Disposals (sale and redemption) Amortisation of discounts/premiums Provision for loss on investment Losses from changes in fair value | 84,759 306 (27,317) 572 (2,296) | (6,503) 217,364 373 (153,521) (1,321) (2,256) | 11,398 121 (5,030) - (74) | - - - - - | (6,503) 313,521 800 (185,868) 572 (3,617) (2,330) |
| At 31 December 2015 | 98,807 | 650,128 | 15,030 | 10,033 | 773,998 |

15 Financial instruments - pledged assets and repurchase agreements

The following assets are pledged against certain other funding instruments:

| | Financial instruments - pledged assets | |
|---|--|----------------|
| | 2016 \$'000 | 2015 \$'000 |
| Pledged against repurchase agreements Pledged against automated clearing house | 10,823 10,544 | 17,459 |
| | 21,367 | 17,459 |

The value of repurchase agreements on the statement of financial position which are secured by pledged assets is \$13,839 (2015 - \$19,936). The variance between investment pledged against repurchase agreements and the value of repurchase agreement represents accrued interest.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

16 Investment in associates

| | 2016 \$'000 | 2015 \$'000 |
|--|---------------------------------|----------------------|
| Investment in associates | 17,704 | 14,292 |
| The investments in associates are as follows: Associate | 2016 \$'000 | 2015 \$'000 |
| At beginning of year Transfer to available for sale investments Share of other comprehensive income Share of profit in associate | 14,292 (655) 152 3,915 | 12,061 - 2,231 |
| At end of year | 17,704 | 14,292 |

The Group invested \$6,800 and has a 28% shareholding in the East Caribbean Amalgamated Bank Limited of Antigua. The company is an unlisted company incorporated in St. Kitts. This undertaking represented the Group's contribution to a joint initiative of indigenous banks of the East Caribbean Currency Union to salvage and restructure the previous Bank of Antigua Limited.

East Caribbean Amalgamated Bank Limited of Antigua financial reporting period ends on 30 September. The Group's interest in its associate East Caribbean Amalgamated Bank Limited of Antigua, as at 31 December 2016 is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|-----------------------------------|----------------|----------------|
| Current assets | 96,537 | 148,996 |
| Non-current assets | 723,687 | 461,899 |
| Liabilities | (709,870) | (514,595) |
| Preference Shares | (47,869) | (47,869) |
| Equity | 62,485 | 48,431 |
| % ownership | 28% | 28% |
| Carrying amount of the investment | 17,704 | 13,722 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

16 Investment in associates ... continued

Summarised statement of profit and loss of East Caribbean Amalgamated Bank Limited:

| | 2016 \$'000 | 2015 \$'000 |
|----------------------------|----------------|----------------|
| Revenue | 41,368 | 26,278 |
| Administrative cost | (23,103) | (16,115) |
| Depreciation | (2,017) | (2,233) |
| Profit for the year | 16,248 | 7,930 |
| Tax expense | (2,733) | _ |
| Other comprehensive income | 537 | _ |
| Total comprehensive income | 14,052 | 7,930 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

16 Investment in associates...continued

During the year, the Group's interest in EC Global Insurance Company Limited was reduced from 20% to 11%. As a result of the loss of substantial interest in the company, the Group reclassified the investment to investment securities. EC Global insurance Company Limited underwrites short term insurance contracts to customers. The company is an unlisted company incorporated in St. Lucia with head office in Jamaica.

The Group's interest in its associate EC Global Insurance Company Limited, as at 31 December 2016 is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---|-------------------------|----------------|
| Current assets | _ | 8,825 |
| Non-current assets | _ | 7,992 |
| Liabilities | | (13,955) |
| Equity | _ | 2,862 |
| % ownership | _ | 20% |
| Carrying amount of the investment | | 570 |
| Summarised statement of profit and loss of EC Global Insurance Li | mited at December 2016: | |

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|------------------|
| Revenue | _ | 1,847 |
| Administrative cost Adjustment of prior year's result | | (1,105) (819) |
| Profit for the year | | (77) |
| Group's share of loss for the year | | (16) |

The associate had no contingent liabilities or capital commitments as at 31 December 2016 or 2015.

The Company has an investment in Caribbean Credit Card Corporation Limited through both of its subsidiaries, Bank of Saint Lucia Limited and Bank of St. Vincent and the Grenadines Limited. The combined ownership is 22.6%. The Company did not account for this investment as an associate as it does not have significant influence. The combined ownership results in one vote in favor of the Company against the other seven board member votes.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

17 Property and equipment

| | Land and buildings \$'000 | Leasehold improvements \$'000 | Motor vehicles \$'000 | Office furniture and equipment \$'000 | Computer equipment \$'000 | Work-in- progress buildings \$'000 | Total \$'000 |
|---|----------------------------------|---|---|---|---|---|--|
| Year ended 31 December 2015 | | | | | | | |
| Opening net book amount Additions Disposals at cost | 121,030 - (397) | 2,355 1,117 (416) | 984 160 (195) | 13,369 2,110 (540) | 3,043 1,563 (82) | 727 815 — | 141,508 5,765 (1,630) |
| Accumulated depreciation on disposal Depreciation charge | (2,068) | 416 (897) | 195 (335) | 515 (3,224) | 82 (1,346) | - - | 1208 (7,870) |
| Closing net book amount | 118,565 | 2,575 | 809 | 12,230 | 3,260 | 1,542 | 138,981 |
| At 31 December 2015 Cost or valuation Accumulated depreciation | 136,310 (17,745) | 10,521 (7,946) | 3,038 (2,229) | 43,404 (31,174) | 30,613 (27,353) | 1,542 | 225,428 (86,447) |
| Net book amount | 118,565 | 2,575 | 809 | 12,230 | 3,260 | 1,542 | 138,981 |
| Year ended 31 December 2016 Opening net book amount Additions Disposals at cost Accumulated depreciation on disposal Depreciation charge Transfer to disposal group | 118,565 1,401 - (2,191) | 2,575 - (1,115) 1,106 (728) (62) | 809 220 (701) 629 (367) (77) | 12,230 1,319 (653) 605 (2,995) (439) | 3,260 945 (12) 9 (1,493) (497) | 1,542 (499) | 138,981 3,386 (2,481) 2,349 (7,774) (1,075) |
| Closing net book amount | 117,775 | 1,776 | 513 | 10,067 | 2,212 | 1,043 | 133,386 |
| At 31 December 2016 | | | | | | | |
| Cost or valuation Accumulated depreciation | 137,711 (19,936) | 9,316 (7,540) | 2,408 (1,895) | 43,321 (33,254) | 30,330 (28,118) | 1,043 | 224,129 (90,743) |
| Net book amount | 117,775 | 1,776 | 513 | 10,067 | 2,212 | 1,043 | 133,386 |

18

East Caribbean Financial Holding Company Limited

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

17 Property and equipment...continued

The major component of land and buildings were revalued in 2017 by an independent valuer based on open market value and a management internal specialist performed a review of the remaining buildings. The valuation indicates that the market value does not differ materially from the carrying amount of the respective assets in the books of the Group.

The historical cost of land and buildings is:

| | 2016 \$'000 | 2015 \$'000 |
|---|--------------------|--------------------|
| Cost Accumulated depreciation based on historical cost | 68,143 (19,219) | 66,682 (17,028) |
| Depreciated historical cost | 48,924 | 49,654 |
| Investment properties | | |
| Land and buildings | 2016 \$'000 | 2015 \$'000 |
| At beginning of year Disposal | 10,643 | 12,409 (1,766) |
| Fair value adjustment | (1,315) | (1,700) |
| At end of year | 9,328 | 10,643 |

The investment properties are valued annually based on open market value by an independent, professionally qualified valuer. Comparative analysis was used to determine the market value of the investment properties.

The Group has no restrictions on the realisability of its investment properties and no contractual obligation to either purchase, construct or develop investment properties or for repairs maintenance and enhancements.

The following amounts have been recognised in the statement of income:

| | 2016 \$'000 | 2015 \$'000 |
|--|----------------|----------------|
| Rental income Direct operating expenses arising from investment properties that | 1,787 | 1,865 |
| generated rental income Direct operating expenses that did not generate rental income | 568 100 | 301 399 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

19 Intangible assets

| intangible assets | Computer software \$'000 | Other intangibles \$'000 | Total \$'000 |
|---|------------------------------------|--------------------------|------------------------------------|
| Year ended 31 December 2015 | | | |
| Opening net book amount Additions Amortisation charge for the year | 3,283 3,239 (654) | 2,660 - (623) | 5,943 3,239 (1,277) |
| Closing net book amount | 5,868 | 2,037 | 7,905 |
| At 31 December 2015 | | | |
| Cost Accumulated amortisation | 15,900 (10,032) | 7,793 (5,756) | 23,693 (15,788) |
| Net book amount | 5,868 | 2,037 | 7,905 |
| Year ended 31 December 2016 | | | |
| Opening net book amount Additions Amortisation charge for the year Transfer to disposal group held for sale | 5,868 398 (1,395) (1,392) | 2,037 - (623) - | 7,905 398 (2,018) (1,392) |
| Closing net book amount | 3,479 | 1,414 | 4,893 |
| At 31 December 2016 | | | |
| Cost Accumulated amortisation | 13,481 (10,002) | 7,793 (6,379) | 21,274 (16,381) |
| Net book amount | 3,479 | 1,414 | 4,893 |

Other intangibles relate to the fair value adjustments attained on the acquisition of Bank of Saint Vincent and the Grenadines.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

20 Other assets

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Receivable accounts | 29,313 | 23,400 |
| Receivable accounts- credit card | 33,821 | 18,814 |
| Prepaid expenses | 2,781 | 4,281 |
| Stationery and supplies | 847 | 693 |
| Accounts receivable | 851 | 2,832 |
| Accrued income | 152 | 240 |
| | 67,765 | 50,260 |
| Less provision for impairment on other assets (Note 21) | (4,507) | (3,989) |
| | 63,258 | 46,271 |

21 Provision for impairment on other assets

The movement on the provision for impairment on other assets was as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---------------------------------|----------------|----------------|
| At beginning of year | 3,989 | 3,666 |
| Provisions made during the year | 827 | 808 |
| Write offs during the year | (309) | (485) |
| At end of year | 4,507 | 3,989 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

22 Retirement benefit asset

The amounts recognised in the consolidated statement of financial position are determined as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---|--------------------|--------------------|
| Fair value of plan assets Present value of funded obligation | 56,424 (45,797) | 52,209 (44,312) |
| Asset in the statement of financial position | 10,627 | 7,897 |

Movement in the asset recognised in the consolidated statement of financial position:

The movement in the defined benefit obligation over the year is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|--|----------------|----------------|
| Beginning of year | 44,312 | 38,226 |
| Current service cost | 915 | 1,298 |
| Interest cost | 3,406 | 3,003 |
| Employee contribution | 960 | 983 |
| Actuarial loss/gains | (2,242) | 1,729 |
| Benefits paid | (1,554) | (927) |
| End of year | 45,797 | 44,312 |
| The movement in the fair value of plan assets of the year is as follows: | | |
| | 2016 | 2015 |

| | 2016 \$'000 | 2015 \$'000 |
|------------------------------|----------------|----------------|
| Beginning of year | 52,209 | 47,849 |
| Actual return on plan assets | 2,584 | 1,235 |
| Employer contributions | 2,411 | 3,264 |
| Employee contributions | 960 | 983 |
| Benefits paid | (1,554) | (927) |
| Administrative expenses | (186) | (195) |
| End of year | 56,424 | 52,209 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

22 Retirement benefit asset...continued

| | 2016 \$'000 | 2015 \$'000 |
|---|---------------------|----------------|
| Net asset at beginning of year | 7,897 | 9,622 |
| Net periodic cost | (530) | (790) |
| Contributions paid | 2,411 | 3,264 |
| Effect on statement of comprehensive income | 849 | (4,199) |
| Net asset at end of year | 10,627 | 7,897 |
| Benefit Cost | | |
| | 2016 \$'000 | 2015 \$'000 |
| Current service cost | 915 | 1,298 |
| Net interest on net defined benefit asset | 3,406 | 3,003 |
| Expected return on plan assets | (3,977) | (3,706) |
| Administration expenses | 186 | 195 |
| Net periodic cost at end of year | 530 | 790 |
| The amounts recognised in the consolidated statement of comprehensive inc | ome are as follows: | |
| | 2016 \$'000 | 2015 \$'000 |
| Gain from change in assumption | _ | _ |
| Gain from experience | (2,242) | 1,729 |
| Expected return on plan assets | 3,977 | 3,706 |
| Actual return on plan assets | (2,584) | (1,236) |
| The principal estuarial assumptions used were as follows: | (849) | 4,199 |
| The principal actuarial assumptions used were as follows: | | |
| | 2016 % | 2015 % |
| Discount rate | 7.5 | 7.5 |
| Future promotional salary increases | 3.00-4.52 | 3.0-4.5 |
| Future inflationary salary increases | 2.00 | 2.00 |

Assumptions are set to approximate the expected average rates over the long term and may not be appropriate in any specific year.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

22 Retirement benefit asset...continued

Plan assets allocation is as follows:

| | 2016 | 2015 |
|-------------------|------|------|
| | % | % |
| Debt securities | 90 | 86 |
| Equity securities | 6 | 8 |
| Other | 4 | 6 |
| | 100 | 100 |

The pension plan assets do not include assets or ordinary shares of the Group.

Mortality rate

Assumptions regarding future mortality experience are set based on advice, published statistics and experience in each territory.

The average life expectancy in years of a pensioner retiring at age 60 after the statement of financial position date is as follows:

| | 2016 | 2015 |
|--------|-------|-------|
| Male | 24.60 | 24.52 |
| Female | 26.81 | 26.77 |

The assumption adopted for the expected return on assets considers the actual assets the Plan holds and the outlook for returns on various asset classes. This assumption is usually derived by looking at actual asset mix and making assumptions about returns relative to the "baseline" of the plan's discount rate, which are taken to be the returns on government bonds.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

22 Retirement benefit asset...continued

The major categories of the fair value of the total plan assets are as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---------------------------------------|----------------|----------------|
| Investments quoted in active markets: | | |
| Quoted equity investments: | | |
| - Energy | 27 | 11 |
| - Consumer staples | 1,959 | 1,914 |
| - Other | 1,403 | 2,112 |
| Quoted Debt securities | | |
| - Sovereign bonds | 17,925 | 11,898 |
| - Energy | 2,283 | 5,078 |
| - Industrial | 276 | 278 |
| - Consumer staples | _ | 281 |
| - Other | 12,417 | 10,908 |
| Cash and cash equivalents | 2,419 | 2,655 |
| Unquoted investments | | |
| Unquoted Debt securities | | |
| - Sovereign bonds | 13,053 | 11,126 |
| - Other | 4,662 | 5,948 |
| T-4-1 | 56.434 | 52 200 |
| Total | 56,424 | 52,209 |

The following payments are expected contributions to the defined benefit plan in future years:

| | 2016 \$'000 | 2015 \$'000 |
|--|----------------------|-----------------------|
| Within the next 12 months Between 2 and 5 years Between 5 and 10 years | 619 684 11,654 | 621 2,961 8,076 |
| Total expected payments | 12,957 | 11,658 |

The average duration of the defined benefit plan obligation at the end of the reporting period is years 16 (2015 – 17 years).

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

23 Deposits from banks

| | 2016 \$'000 | 2015 \$'000 |
|---------------------|----------------|----------------|
| Deposits from banks | 85,901 | 83,765 |

The weighted average effective interest rate on deposits from banks was 2.44% (2015 – 2.38%).

24 Due to customers

| | 2016 \$'000 | 2015 \$'000 |
|------------------|----------------|----------------|
| Term deposits | 623,566 | 828,283 |
| Savings deposits | 963,976 | 905,054 |
| Call deposits | 270,208 | 185,974 |
| Demand deposits | 584,136 | 1,309,338 |
| | 2,441,886 | 3,228,649 |

The weighted average effective interest rate of customers' deposits at 31 December 2016 was 2.03% (2015 - 2.24%).

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

25 Borrowings

| _ | | Interest | | Interest | |
|--|-----------|----------|---------|----------|---------|
| | | rate | 2016 | rate | 2015 |
| | Due | % | \$'000 | % | \$'000 |
| Other borrowed funds | | | | | |
| Caribbean Development Bank | 2017-2020 | 3.0% | 63,489 | 3.5% | 69,682 |
| National Insurance Corporation (Saint Lucia) | 2017-2026 | 7.5% | 53,145 | 6.9% | 3,700 |
| National Insurance Corporation (St. Vincent) | 2017-2025 | 6.12% | 19,492 | 6.1% | 20,636 |
| European Investment Bank | 2027 | _ | _ | 3.3% | 10,219 |
| Prodev bond | 2016-2017 | 7.5% | 3,584 | 7.5% | 7,374 |
| ECHMB | 2016-2041 | _ | | | 5,035 |
| | | | 139,710 | | 116,646 |

Security for loans issued by the Group includes a first hypothecary obligation over the building and property known as the Financial Center, which is located at #1 Bridge Street.

The final maturity date of the Prodev bond issue is December 2017.

The ECHMB borrowings represent the value of loans sold to ECHMB. The bank has the option of buying or selling loans to ECHMB as part of its liquidity management strategy. Under the terms of the agreement, Bank of St. Lucia Limited and Bank of St. Vincent Limited remain obligated to indemnify ECHMB with respect to any default, loss or title deficiency occurring during the life of the loans secured by the purchase of mortgages. During the year bank of St. Vincent repurchased the remaining loans from ECHMB.

In August 2016, the holding company issued a ten (10) year, EC\$50 million bond via private placement with the purpose of capitalizing its wholly -owned subsidiary of Bank of Saint Lucia Limited. The bond which qualifies as tier II capital, pays interest semi-annually at the rate of 7.25%. Principal repayments are to be amortized by way of 10 semi-annual payments over the last 5-year term of the instrument. The National Insurance Corporation was the sole purchaser of the bond.

The Group had undrawn facilities at the end of the financial reporting period of \$27,007 (2015 – \$31,442) with the Caribbean Development Bank.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

26 Other liabilities

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Trade and other payables Interest payable | 84,370 | 58,340 129 |
| Managers' cheques outstanding | - 8,605 | 9,852 |
| Agency loans | 137 | 73 |
| | 93,112 | 68,394 |

The agency loans are funds issued to the Group by the Government of Saint Lucia for disbursement to the related projects. The Group earns an agency fee on the amounts disbursed. The funds belong to the Government of Saint Lucia and the Group bears no risk in relation to these funds.

27 Deferred tax

The movements on the deferred tax asset are as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Net deferred tax position at beginning of year Deferred tax charge Income Statement (Note 41): | (3,896) | (3,490) |
| Arising from retirement benefit plan | 563 | 743 |
| Arising from other timing differences | (500) | 111 |
| Arising from tax losses not utilised | 3,876 | _ |
| Deferred tax charge for the year | 3,939 | 854 |
| Deferred tax charge to other comprehensive income | | |
| Deferred tax arising from retirement benefit plan | 255 | (1,260) |
| Net deferred tax position at end of year | 298 | (3,896) |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

27 Deferred tax ... continued

The deferred tax account is detailed as follows:

| | 2016 \$'000 | 2015 |
|--|----------------|---------|
| | \$ 000 | \$'000 |
| Accelerated capital allowances | 2,220 | 2,720 |
| Fair value of pension assets | 3,187 | 2,369 |
| Unutilised tax losses | (5,109) | (8,985) |
| Net deferred tax asset | 298 | (3,896) |
| Reflected in the statement of financial position as follows: | | |
| Deferred tax asset | _ | 4,330 |
| Deferred tax liability | (298) | (434) |
| Deferred Tax asset, net | (298) | 3,896 |

Deferred income taxes and liabilities are offset when there are legally enforceable rights to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

28 Share capital

| | No. of | 2016 | No. of | 2015 |
|--|------------|---------|------------|---------|
| | Shares | \$'000 | Shares | \$'000 |
| Ordinary shares | | | | |
| Authorised: | | | | |
| 50,000,000 ordinary shares of no par value | | | | |
| Issued and fully paid | | | | |
| At beginning and end of year | 24,465,589 | 170,081 | 24,465,589 | 170,081 |

29 Contributed capital

Total capital contributions received at 31 December, were as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Productive Sector Equity Fund Incorporated | 1,118 | 1,118 |

The figures above represent the contributions to the Group by Third Parties in support of the two funds listed.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

30 Non-controlling interests

| | 2016 \$'000 | 2015 \$'000 |
|---|-----------------|-----------------|
| At beginning of year Share of profit of subsidiaries | 50,910 2,419 | 48,739 2,871 |
| Share of unrealised loss on investments Dividends paid | (50) (1,421) | 35 (735) |
| At end of year | 51,858 | 50,910 |

There is a 49% minority interest in Bank of St. Vincent and the Grenadines Limited. The summarised financial information of the subsidiary is included in the segment analysis within note 5.

31 Reserves

| | 2016 \$'000 | 2015 \$'000 |
|--|---|---|
| (a) General reserve (b) Statutory reserve (c) Student loan guarantee fund reserve (d) Special reserve (e) Retirement benefit reserve | 62,957 87,971 (22) 2,034 10,627 | 60,647 87,971 161 2,034 7,897 |
| Total reserves at 31 December | 163,567 | 158,710 |
| Movements in reserves were as follows: | | |
| | 2016 \$'000 | 2015 \$'000 |
| (a) General At beginning of year Transferred from retained earnings | 60,647 2,310 | 57,610 3,037 |
| At end of year | 62,957 | 60,647 |

It is the policy of the Group to maintain a general reserve for reinvestment in operations. Transfers to the reserve are based on a maximum of 35% of the consolidated Group's profit for the year after transfers to statutory reserve.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

31 Reserves...continued

| | 2016 \$'000 | 2015 \$'000 |
|------------------------------------|----------------|----------------|
| (b) Statutory At beginning of year | 87,971 | 87,971 |
| At end of year | 87,971 | 87,971 |

Pursuant to Section 45 (1) of the Banking Act 2015, the Bank institutions shall, out of its net profits of each year transfer to that reserve a sum equal to not less than twenty percent of such profits whenever the amount of the fund is less than one hundred percent of the paid-up capital of the Banking institutions.

| | 2016 | 2015 |
|------------------------------------|--------|---------|
| | \$'000 | \$'000 |
| (c) Student loan guarantee fund | | |
| At beginning of year | 161 | 3,182 |
| Transferred from retained earnings | 193 | 399 |
| Capital Drawing | (376) | (3,420) |
| | (22) | 161 |

This is a non-distributable reserve. Transfers are made to the reserve at an amount equal to the net profit of the subsidiary Student Loan Guarantee Fund Limited.

| (D.C | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| (d) Special At beginning of year Transferred from retained earnings | 2,034 | 2,034 |
| At end of year | 2,034 | 2,034 |

The finance contract between the European Investment Bank ("EIB") and the former St. Lucia Development Bank, now assumed by Bank of Saint Lucia Limited, requires the institution to establish and maintain a special reserve. Annually, an amount as specified under Section 6.05 of the Contract is credited to the reserve.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

31 Reserves...continued

| 2016 | 2015 |
|--------|--------------------------|
| \$'000 | \$'000 |
| | |
| 7,897 | 9,622 |
| 2,730 | (1,725) |
| | . , , , , . |
| 10,627 | 7,897 |
| | \$'000 7,897 2,730 |

The retirement benefit reserve is a non-distributable reserve. It is the Group's policy to match the amount of fair value of retirement benefit plan assets with the retirement benefit reserve.

32 Related party transactions and balances

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party by making financial and operational decisions.

Interest income and interest expense with related parties were as follows:

| | 2016 | <u> </u> | 2015 | <u> </u> |
|--|------------------|-------------------|------------------|-------------------|
| | Income \$'000 | Expense \$'000 | Income \$'000 | Expense \$'000 |
| Government of Saint Lucia Government of St. Vincent and the | 2 | 729 | 5 | 764 |
| Grenadines | 8,564 | 1,245 | 8,996 | 868 |
| Statutory bodies – Saint Lucia Statutory bodies – St. Vincent and the | 1,306 | 7,619 | 1,395 | 10,984 |
| Grenadines | 343 | 2,005 | 501 | 2,235 |
| Directors and key management | 691 | 125 | 716 | 229 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

32 Related party transactions and balances ... continued

Related party balances with the Group were as follows:

| | 2016 | ó | 2015 | |
|--|-----------------|--------------------|-----------------|--------------------|
| | Loans \$'000 | Deposits \$'000 | Loans \$'000 | Deposits \$'000 |
| Government of Saint Lucia Government of St. Vincent and the | 5 | 115,661 | 8 | 73,101 |
| Grenadines | 84,551 | 38,464 | 93,705 | 24,290 |
| Statutory bodies – Saint Lucia Statutory bodies – St. Vincent and the | 17,242 | 406,010 | 18,809 | 411,720 |
| Grenadines | 3,630 | 86,051 | 5,335 | 72,030 |
| Directors and key management | 12,758 | 5,701 | 13,081 | 10,427 |

No provisions have been recognised in respect of loans given to related parties.

The loans issued to directors and other key management personnel during the year are repayable monthly over an average of 10 years and have a weighted average effective interest rate of 6.1% (2015 -5.3%). The secured loans advanced to the directors during the year are collateralised by mortgages over residential properties.

Transactions with related parties were carried out on commercial terms and conditions.

Key management compensation

Key management includes the Group's complete management team. The compensation paid or payable to key management for employee services is shown below:

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Salaries and other short-term benefits Pension costs | 8,405 553 | 11,035 620 |
| | 8,958 | 11,655 |
| Directors remuneration | 571 | 685 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

33 Net interest income

| | | 2016 \$'000 | Restated 2015 \$'000 |
|----|---|---|---|
| | Interest income Loans and advances Treasury bills and investment securities Cash and short-term funds | 107,394 19,445 30 | 126,991 17,099 350 |
| | | 126,869 | 144,440 |
| | Interest expense Time deposits Borrowings Savings deposits Demand deposits Correspondent banks | 21,321 6,297 21,894 2,263 1,358 | 29,780 6,573 23,771 2,417 1,564 64,105 |
| | Net interest income | 73,736 | 80,335 |
| 34 | Net fee and commission income | | <u>, </u> |
| | Fee and commission income Credit related fees and commissions | 2016 \$'000 42,510 | 2015 \$'000 33,669 |
| | Asset management and related fees | 239 | 276 |
| | | 42,749 | 33,945 |
| 35 | Net foreign exchange trading income | 2016 \$'000 | 2015 \$'000 |
| | Foreign exchange Net realised gains Net unrealised gains | 14,372 302 | 11,483 248 |
| | | 14,674 | 11,731 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

36 Other operating income

| | | 2016 \$'000 | 2015 \$'000 |
|----|---|----------------|----------------|
| | Rental income | 1,787 | 1,865 |
| | Other | 2,014 | 1,006 |
| | | 3,801 | 2,871 |
| 37 | Other gains, net | | |
| | | 2016 \$'000 | 2015 \$'000 |
| | Gains/(losses)gains on disposal of available-for-sale investment | | |
| | securities | 423 | (1,758) |
| | Gains on disposal of held to maturity investment securities | 12 | 18 |
| | Fair value gains/(losses) on held for trading investment securities | 17 | (74) |
| | Fair value loss on investment property | (1,315) | _ |
| | Retirement benefit gains | 1,881 | 2,474 |
| | Other gains | 43 | 980 |
| | | 1,061 | 1,640 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

38 Operating expenses

| | 2016 \$'000 | 2015 \$'000 |
|------------------------------------|----------------|----------------|
| Employee benefit expense (Note 39) | 40,760 | 40,980 |
| Depreciation and amortisation | 8,646 | 8,854 |
| Utilities and telecommunications | 5,569 | 6,910 |
| Repairs and maintenance | 6,348 | 5,606 |
| Advertising and promotion | 1,265 | 2,149 |
| Bank and other licences | 1,300 | 1,470 |
| Security | 2,256 | 2,211 |
| Printing and stationery | 1,431 | 1,768 |
| Legal and professional fees | 1,675 | 1,667 |
| Insurance | 1,243 | 1,535 |
| Credit card & IDC visa charges | 7,564 | 6,986 |
| Borrowing fees | 454 | 131 |
| Corporate responsibility | 443 | 421 |
| Broker fees | 55 | 242 |
| Interest levy | 4,282 | 4,060 |
| Bank charges | 2,125 | 1,564 |
| Travel and entertainment | 294 | 449 |
| Other expenses | 13,335 | 11,717 |
| | 99,045 | 98,720 |
| 39 Employee benefit expense | | |
| | 2016 | 2015 |
| | \$'000 | \$'000 |
| Wages and salaries | 31,358 | 30,078 |
| Other staff cost | 7,273 | 9,168 |
| Pensions | 2,129 | 1,734 |
| | 40,760 | 40,980 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

40 Disposal group classified as Held for Sale

During December 2016, the Group publicly announced the decision of the board of directors to dispose of the offshore banking subsidiary in order to divest from the inherent risks associated with this line of business.

The classes of assets and liabilities of the subsidiary classified as held for sale are as follows:

| | 2016 |
|---|----------|
| | \$'000 |
| | |
| Assets Cook and haloness with Control Bonk | 252 712 |
| Cash and balances with Central Bank | 352,713 |
| Investment Securities | 369,603 |
| Loans and advances to customers | 14,216 |
| Due from banks | 1 (45 |
| Other current assets | 1,645 |
| Property & Equipment | 2,467 |
| Total | 740,644 |
| Liabilities | |
| Customer Deposits | 717,376 |
| Other liabilities | 6,691 |
| Total | 724,067 |
| 10001 | 724,007 |
| | 2016 |
| | \$'000 |
| | • |
| Net assets in the statement of consolidated financial position | 16,577 |
| Adjustments for intercompany balances | 17,443 |
| Loss on disposals | 15,453 |
| | 49,473 |
| | |
| The provision for loss on disposal of subsidiary is as follows: | |
| | 2016 |
| | 2016 |
| | \$'000 |
| Cash consideration | 34,020 |
| Less: Net assets carried at lower of cost and fair value less | 54,020 |
| costs to sell | (49,473) |
| | (15,453) |
| | |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

40 Disposal group classified as Held for Sale ...continued

The analysis of the results of discontinuing operations is as follows:

| | 2016 \$'000 | 2015 \$'000 |
|--|----------------|----------------|
| Revenue | 17,540 | 16,285 |
| Administrative cost | (9,210) | (10,659) |
| Depreciation | (1,146) | (292) |
| Profit for the year | 7,184 | 5,334 |
| Total comprehensive income | 7,184 | 5,334 |
| Cash flows from discontinued operations: | | 2016 \$'000 |
| Operating cash flows | | (196,611) |
| Investing cash flows | | (28) |
| Financing Cash flows | | _ |
| Total cash flows | | 196,639 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

41 Income tax expense/ (recovery)

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Current tax | 2,835 | 3,191 |
| Under provision of prior year tax | 1,651 | , <u> </u> |
| Deferred tax charge (Note 27) | 3,939 | 854 |
| | 8,425 | 4,045 |
| Deferred tax expense in other comprehensive income: Deferred tax arising from defined benefit pension plan | 255 | (1,260) |

Tax on the Group's profit before income tax differs from the theoretical amount that would arise using the statutory tax rate of 30% as follows:

| | 2016 \$'000 | 2015 \$'000 |
|---|---|------------------------------------|
| (Loss)/profit for the year before income tax | (94,809) | (1,376) |
| Tax calculated at the applicable tax rate of 30% Tax effect of income not subject to tax Deferred tax asset unrecognised on tax losses Tax effect of expenses not deductible for tax purposes Under provision of income tax | (28,443) (5,942) 39,145 5,890 1,651 | (413) (7,807) 4,084 8,181 |
| | 8,425 | 4,045 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

41 Income tax expense/(recovery) ...continued

The Group has unutilised tax losses of \$17,033 (2015 - \$29,952) for which a deferred tax asset has been recognised due to the certainty of its recoverability. Unutilized tax losses may be carried forward and deducted against 50% of future taxable income within six years following the year in which the losses were incurred. The losses are based on income tax returns, which have not yet been assessed by the Inland Revenue Department. The Group also has unutilised tax losses of \$242,710 (2015 - \$145,242) for which no deferred tax asset has been recognized.

Tax losses expire as follows:

| • | 2016 \$'000 | 2015 \$'000 |
|------|----------------|----------------|
| 2016 | | |
| 2017 | _ | 20,530 |
| 2018 | 11,456 | 11,456 |
| 2019 | 98,265 | 98,265 |
| 2020 | 24,957 | 24,957 |
| 2021 | 6,367 | 6,367 |
| 2022 | 13,619 | 13,619 |
| | 105,079 | |
| | 259,743 | 175,194 |

There was no income tax effect relating to components of other comprehensive income.

42 Earnings per share

Basic

The calculation of basic earnings per share is based on the loss from continuing operations attributable to ordinary shareholders of \$105,944 (2015 - (\$16,862)) and 24,465 (2015 - 24,465) shares, being the weighted average number of ordinary shares in issue in each year. For the purpose of calculating basic earnings per share, the (loss)/profit for the year attributable to ordinary shares is the (loss)/profit for the year after deducting preference dividends of \$291 (2015 - \$291).

Diluted

The calculation of diluted earnings per share is based on the loss from continuing operations attributable to ordinary shareholders of \$105,944 (2015 - (\$16,862 and 25,295 (2015 - 25,295)) shares, being the weighted average number of shares in issue. For the purpose of calculating diluted earnings per share, the (loss)/profit for the year attributable to ordinary shares is the (loss) /profit for the year after deducting preference dividends of \$291 (2015 - \$291).

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

43 Cash and cash equivalents

For the purposes of the statement of cash flow, cash and cash equivalents comprise the following balances:

| | 2016 \$'000 | 2015 \$'000 |
|---|----------------|----------------|
| Cash and balances with Central Bank (Note 6) | 219,720 | 202,213 |
| Deposits with other banks (Note 8) | 227,992 | 702,728 |
| Deposits with non-bank financial institutions (Note 10) | 8,730 | 7,896 |
| Treasury Bills (Note 7) | 31,319 | 21,336 |
| Cash of disposal group | 352,713 | |
| | 840,474 | 934,173 |

44 Contingent liabilities and commitments

Commitments

The following table indicates the contractual amounts of the Group financial instruments that commit it to extend credit to customers.

| | 2016 \$'000 | 2015 \$'000 |
|---|------------------|-------------------|
| Loan commitments Guarantees, letters of credit and other credit obligations | 84,356 27,182 | 129,901 25,808 |
| | 111,538 | 155,709 |

Contingent liabilities

Operating leases

The future aggregate minimum rentals receivable under non-cancellable operating leases are as follows:

| | \$'000 | \$'000 |
|---|----------------|----------------|
| Not later than 1 year Later than 1 year and not later than 5 years | 1,535 1,028 | 5,654 4,245 |
| | 2,563 | 9,899 |

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

45 Principal subsidiary undertakings

| | Holding | |
|--|---------|-----|
| | 2016 20 | |
| | % | % |
| Bank of Saint Lucia Limited | 100 | 100 |
| Bank of Saint Lucia International Limited | 100 | 100 |
| ECFH Global Investment Solution Limited | _ | 100 |
| Bank of Saint Vincent and the Grenadines Limited | 51 | 51 |
| Student Loan Guarantee Fund Limited ** | _ | _ |
| Productive Sector Equity Fund Incorporated ** | _ | _ |

Bank of St. Vincent and the Grenadines Limited is incorporated in St. Vincent and the Grenadines. All other subsidiaries are incorporated in Saint Lucia.

As part of its strategic objectives, the local companies of the ECFH Group namely; Bank of Saint Lucia Limited and ECFH Global Investment Solutions were amalgamated with ECFH holding company in October 2016, and this amalgamated entity continued as Bank of Saint Lucia Limited. Another company named East Caribbean Financial Holding Company Limited was then incorporated at the same time to hold the shares of Bank of Saint Lucia Limited, Bank of Saint Lucia International Limited and Bank of Saint Vincent and the Grenadines limited.

46 Cumulative preference shares

| | No. of shares | 2016 \$'000 | No. of Shares | 2015 \$'000 |
|---|---------------|----------------|------------------|----------------|
| 7% Cumulative preference shares Authorised: 11,550,000 preference shares | | | | |
| At beginning and end of year | 830,000 | 4,150 | 830,000 | 4,150 |

The preference shares are non-voting and are to be converted to ordinary shares. The Group has imposed certain restrictions with respect to the number of preference shares that can be converted to ordinary shares in any one year.

The Board of Directors of the Company and the National Insurance Corporation have formally agreed that future conversions of preference shares should be done at \$5 per share.

Dividends declared and unpaid on the preference shares during the year amounted to \$291 (2015 – \$291).

^{**} Allotment of shares had not been completed at the reporting date.

Notes to the Consolidated Financial Statements For the year ended 31 December 2016

(in thousands of Eastern Caribbean dollars)

47 Subsequent events

The Board of the Group took a decision to sell the operations of its offshore and international banking subsidiary (BOSLIL), as part of its restructuring and risk mitigation strategy. BOSLIL was sold to Proven Investments Limited on 10 March 2017 (See Note 40)

The Board of Directors on 21 February 2017 took a decision to divest its 51% shareholding interest in the Bank of St. Vincent and the Grenadines Limited. The process is expected to be completed on or before 30 June 2017.

48 Comparatives

Certain balances were reclassified in the prior year to meet the current year presentation period. These changes had no impact on the total assets or total equity. The changes represented \$2,945 reclassification from unrealised gains and losses to retained earnings relating to amortisation and accretion of premiums and discounts on investment securities and \$6,016 from property plant and equipment to investment properties.



1 Bridge Street P O Box 1860 Castries, Saint Lucia, West Indies.

www.ecfh.com